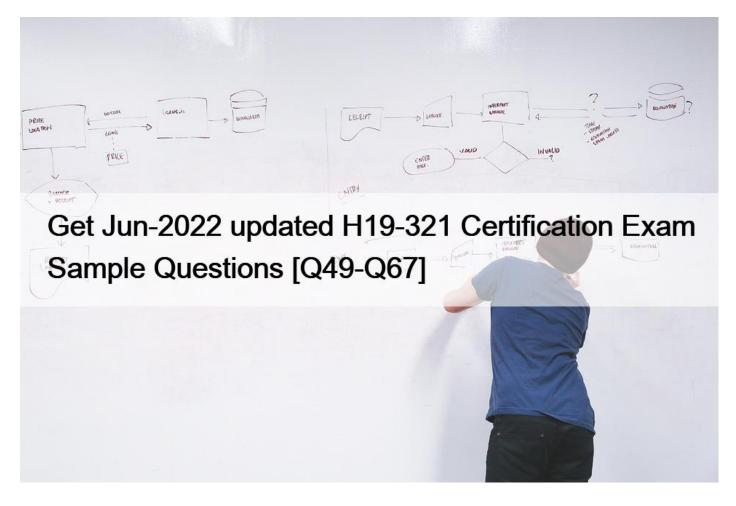
## Get Jun-2022 updated H19-321 Certification Exam Sample Questions [Q49-Q67



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NO.49 How many maintenance service packages does Huawei's original Hi-Care service include?

- \* 7
- \* 8
- \* 9
- \* 10

NO.50 What methods does UniSTAR SCT Configurator support for maintenance service quotation? (Multiple choice)

- \* and equipment mixed quotes
- \* Generated by a device quote
- \* Create service quotes separately
- \* Manual insertion
- \* Configurator manual quote summary

NO.51 Which of the following is not the service content of the ITO service solution?

\* Service design

- \* O&M services
- \* Optimize services
- \* Expert support services

NO.52 Huawei Data Center L1 Procurement Platform Advantages (Multiple Choice)

- \* Strict production procurement platform
- \* Quality service providers
- \* Flexible local sourcing platform
- \* Supply of self-developed equipment

NO.53 What are the benefits of IP network planning and design services for customers? (Multiple choice)

\* Based on the customer's business/application development goals, the elasticity, flexibility ratio and reliability of the target network architecture are constructed to improve the operation efficiency of the enterprise

\* Provide a long-term evolution roadmap for the customer network to achieve "rational planning and successful implementation"

\* Through the rational planning, design and implementation of the customer's target network, effectively control the customer network life cycle

\* Ensure that the customer's business is efficient

NO.54 Project bidding is an open economic activity, so information should be released in an open manner.

- \* True
- \* False

NO.55 What services are included in the performance management service? (Multiple choice)

- \* User experience reviews
- \* Visual monitoring of performance
- \* Fault demarcation and localization
- \* Network optimization

**NO.56** Data center L1 integration service quotation adopts the manual summary quotation method of professional services of the configurator.

- \* True
- \* False

NO.57 Data center L1 layer implementation delivery is mainly divided into () phases (multiple choice)

- \* The high-level design phase
- \* Drill down into the design phase
- \* Preparation phase
- \* Implementation phase
- \* Acceptance phase

NO.58 What are Huawei's cloud computing disaster recovery backup solutions? (Multiple choice)

- \* HypErDP backup service
- \* Host Replication Disaster Recovery (UItrAVR).
- \* Storage-based replication disaster recovery (UItrAVR).
- \* Cloud-active disaster recovery (VIS).

NO.59 Which of the following products comes with warranty service that is not basic maintenance?

- \* Digital pass
- \* transmit

- \* storage
- \* access

**NO.60** The objectives of the construction party's project management should meet the requirements of the contract, including () (multiple choice)

\* Security management objectives

- \* Cost targets
- \* Progress target
- \* Quality objectives

**NO.61** The product warranty policy stipulates that the starting time of the equipment warranty period is calculated as follows: from the date of shipment ninety (90) days or the date of the buyer's first application for repair services, and the minimum repair starts.

\* True

\* False

**NO.62** Huawei's ICT talent training business architecture is based on clear ideas, and an end-to-end talent training solution is formed through the curriculum system, teaching environment, and certification system, and through consulting planning, program design, and accompaniment.

- \* True
- \* False

**NO.63** Which of the following maintenance service packages provide 7\*10\*ND spare parts pre-replacement (spare parts first) service? (Multiple choice)

- \* standard
- \* silver medal
- \* gold medal
- \* Standard+
- \* Silver+
- \* Gold+

**NO.64** GSM-R evaluation and optimization service is for new incremental networks, and GSM-R evaluation and optimization services do not exist in GSM-R stock networks.

- \* True
- \* False

**NO.65** Huawei Senior Management Training is a series of courses summarized by Huawei's senior consultants from Huawei's many years of management practice, so which of the following content is not included?

- \* corporate culture
- \* Business innovation
- \* Top-level design
- \* Management innovation

**NO.66** What service offerings are not included in the Customer Support Service in the UniSTAR SCT Configurator? (Multiple choice)

- \* Software Premium Support Services
- \* Video Conferencing Assurance Service
- \* Media retention
- \* On-site service
- \* Device health check

\* AntiDDoS Remote Emergency Response Service

NO.67 Which of the following components are used by FusionACCess to publish application virtualization?

- \* HDC
- \* APS
- \* FROM
- \* WI

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