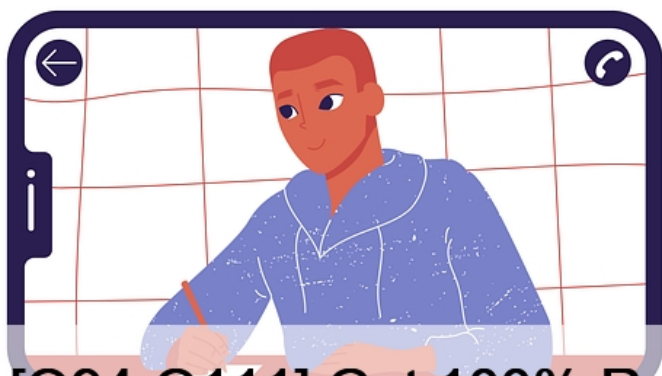
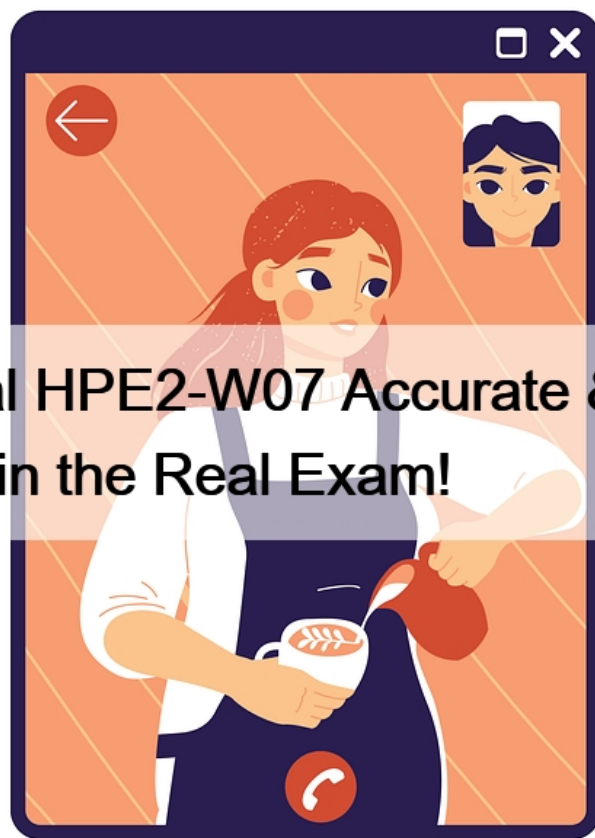


[Q94-Q111 Get 100% Real HPE2-W07 Accurate & Verified Answers As Seen in the Real Exam!



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Why is the HP HPE2-W07 certification difficult to write? - The number of questions in the exam is 50, and they span five domains: Systems Management, Data Protection, Business Continuity Management, Storage Management, and Networking Troubleshooting.- Candidates should have a technical background and an understanding of how a performance management software solution works.- Performance Management Specialist certification is a difficult exam. It is the first step to the HPE Sales certification.

What are the steps to follow for the registration of HP HPE2-W07 Certification - Step 1 Prerequisites- Step 2

Register with Pearson VUE- Step 4 Take the HPE2-W07 exam- It has its own syllabus **Q94**. You are proposing Aruba ESP unified Infrastructure and zero Trust Security solutions to a customer. You have discovered that the customer wants to implement Bring Your Own Device (BYOD). What benefit of aruba solutions should you discuss?

- * Aruba provides specialized gateways to handle only BYOD device traffic
- * The onboard aruba Clearpass provides a self-service portal that allows users to easily provision their devices for secure authentication.
- * The aruba Clearpass security Exchange allows a wide range of mobile devices from multiple vendors to authenticate to the aruba network

- * Aruba offers an SDK to help customers configure the user's personal devices to operate at a higher level of security

Q95. What is a benefit that Aruba Mobility Master (MM) and an ArubaOS architecture bring to network management?

- * MM provides a centralized licensing repository and a single interface for configuring controllers.
- * MM offers a single management interface for configuring wireless devices and onboarding user wireless devices.
- * Customers can obtain a flexible, cloud-based option for managing their controllers centrally.
- * Admins can manage ArubaOS switches and ArubaOS controllers from the same management interface.

Q96. What is an example of how Aruba Central improves day-to-day network operations?

- * It offers a simple interface and self-service portal. In which users can log In and easily solve their issues on their own.
- * It gives IT visibility across the complete network so that IT can better determine the source of issues.
- * It gives IT deep visibility into issues on the server-side, whether servers are on-prem or in the cloud.
- * It provides agents, which IT can install on endpoints to automatically remediate network issues.

Q97. A customer has an Aruba ESP solution at the main campus. The customer now wants to update several branch networks. What is a key point to explain about Aruba SD-Branch solutions?

- * Instant On APs and switches are recommended for the branches, and they can be integrated into Central for unified management.
- * The branch solution can use the same models of APs and switches as the campus, and the entire solution is managed by Aruba Central
- * You can deliver an SD-WAN solution with a mix of Aruba hardware and partner WAN gateways, all managed by Central.
- * With the addition of the Aruba Fabric Composer to the campus, the customer can obtain Zero Touch Provisioning (ZTP) for the WAN.

Q98. Which preference can help to qualify a customer for an Aruba as-a-Service solution?

- * Preference for relatively long network refresh intervals
- * Preference for commodity hardware
- * Preference for in-house network management
- * Preference for the newest technology

Q99. What is a key fact that is preventing companies from moving their workloads to the edge?

- * IT is concerned about the security implications of moving workloads to the edge
- * An increasing number of IoT devices are connected to the network and require cloud connections
- * IT leaders don't understand the value of moving workloads to the edge
- * Not enough data being generated at the edge and moving data from the data center is expensive

Q100. What is a key Aruba SD-Branch differentiator against many competitors?

- * Aruba offers the only branch solution that is targeted specifically for small businesses
- * Aruba SD-Branch offers all of the benefits of Aruba ESP (Edge Services Platform) in the branch.
- * Aruba SD-Branch is a highly specialized solution that is focused exclusively on WAN connectivity and optimization
- * Aruba has the largest market presence for SD-WAN and is the only Leader recognized by Gartner.

Q101. What distinguishes Aruba's as-a-service solutions from other vendors' solutions-as-a-service?

- * Aruba focuses on pre-packaged service packages, rather than custom solutions, to simplify the delivery process.
- * Aruba came to the market as a service later, which allows it to offer more modern solutions, instead of those built with legacy technology.
- * Aruba focuses on solutions such as budget-optimized service and competes primarily on price.
- * Aruba has defined technologies for networking as a service (NAAS) and has more mature offerings than competitors

Q102. Which statement indicates that the customer could benefit from Aruba asset tracking capabilities?

- * Our nurses are constantly running around looking for misplaced equipment; this not only wastes time, but also negatively

affects and quality of care we provide to our patients”.

- * “We are a growing business and we want to encourage our employees to bring their own devices, but we are not exactly sure how best to manage and onboard all of these devices”.
- * “We have several big machines at on our main constructions sites, a we need a process to quickly and accurately calibrate them all to help avoid any mishaps”.
- * “We have developed an app that our customers can download to explore the services available at our venue, but we want to enhance the app with more location-specific information”.

Q103. What is one reason that Aruba AIOps is more powerful than many competing solutions?

- * Aruba understands that AIOps must be based on low-level tools like packet captures and CLI scripting and monitoring.
- * Aruba has extensive data stores on which to draw, based on tens of thousands of customers over multiple years.
- * Aruba AIOps solution runs on a battery-powered appliance for better resiliency and to ensure that the AI has enough compute power and memory.
- * Aruba uses third-party partnerships for the AIOps platform, enabling customers to choose their preferred solution.

Q104. As customers deploy more Internet of Things (IoT) devices, what is one implication for Aruba sales opportunities?

- * Customers are less likely to be interested in cloud applications as they turn their attention to the network edge.
- * Customers are more likely to want a CAPEX model for network infrastructure to offset operating costs for IoT.
- * Customers are more interested in proprietary end-to-end solutions than in solutions with multi-vendor support.
- * Customers are increasingly interested in network access control (NAC) and continuous monitoring for anomalies.

Q105. You are pursuing an opportunity to sell an Aruba location-based service solution to a customer. The customer is also considering a Cisco location-based solution. What should you explain to distinguish the Aruba solution?

- * Aruba beacons fully pair with users’ devices for a more complete and effective solution while Cisco beacons do not establish a full pair.
- * Aruba delivers an already complete mobile application tailored to the customer vertical while Cisco forces customers to create their own applications.
- * Aruba offers PoE for beacons to make them easier to install and manage while Cisco beacons only support external power supplies.
- * The Aruba solution can use cost-effective and easy-to-deploy battery-powered beacons or leverage beacons built into existing Aruba Aps while Cisco forces customers to rip and replace existing Aps for location services support.

Q106. Which Aruba solution works with Aruba AI Insight to automata troubleshooting workflows and reduce the troubleshooting time?

- * Aruba Device Insight
- * Aruba
- * Aruba Security Exchange 360
- * Aruba Search

Q107. What is the differentiator that makes aruba the best choice for solutions as a service?

- * Aruba simplifies delivery as a service by providing only on-premises deployment options instead of cloud options.
- * Aruba as-a-Service solutions help customers convert operating expenses into capital purchases so they can use all of their expanding IT budgets.
- * Aruba as-a-Service solutions offer predictable budgets, converting large capital payments into monthly payments.
- * Aruba simplifies delivery as a service by providing only Saas options instead of SAAS and NAAS

Q108. A customer needs an AP that provides Wave 2 802.11ac for an outdoor environment.

Which AP Series meets the need?

- * AP 340

- * AP 303H
- * AP 360
- * AP 330

Q109. Which aspect of the Aruba 360 Secure Fabric uses machine learning to detect attacks and malicious behavior on the inside of the network?

- * Aruba IntroSpect
- * Aruba Mobility Master
- * Aruba ClearPass
- * Aruba VisualRF

Q110. What is one benefit to you, as an Aruba Partner, of selling Aruba switches, as well as Aruba APs?

- * This approach will help you to stay focused on selling network Infrastructure hardware without being distracted by trying to attach software cross-sells or as-a-Service deals.
- * You can pursue more deals, as the wired total addressable market (JAM) is larger than the wireless one.
- * You can help the customer simplify the architecture and save money, as Aruba switches provide many of the same features as Aruba gateways.
- * This approach is the only way that you can pursue mobility opportunities for customers with Cisco switches, as Aruba APs are incompatible with Cisco switches.

Q111. What is an example of how customers can benefit from Aruba AI search

- * IT can create more accurate device inventories using AI search's device profiling capabilities
- * IT security teams can ensure consistent policies are applied to users no matter where they move on the network
- * The tech support team can quickly locate the addos associated with a user who is experiencing a problem
- * Developers can easily build location-based services that track user devices and provide personalized experiences

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