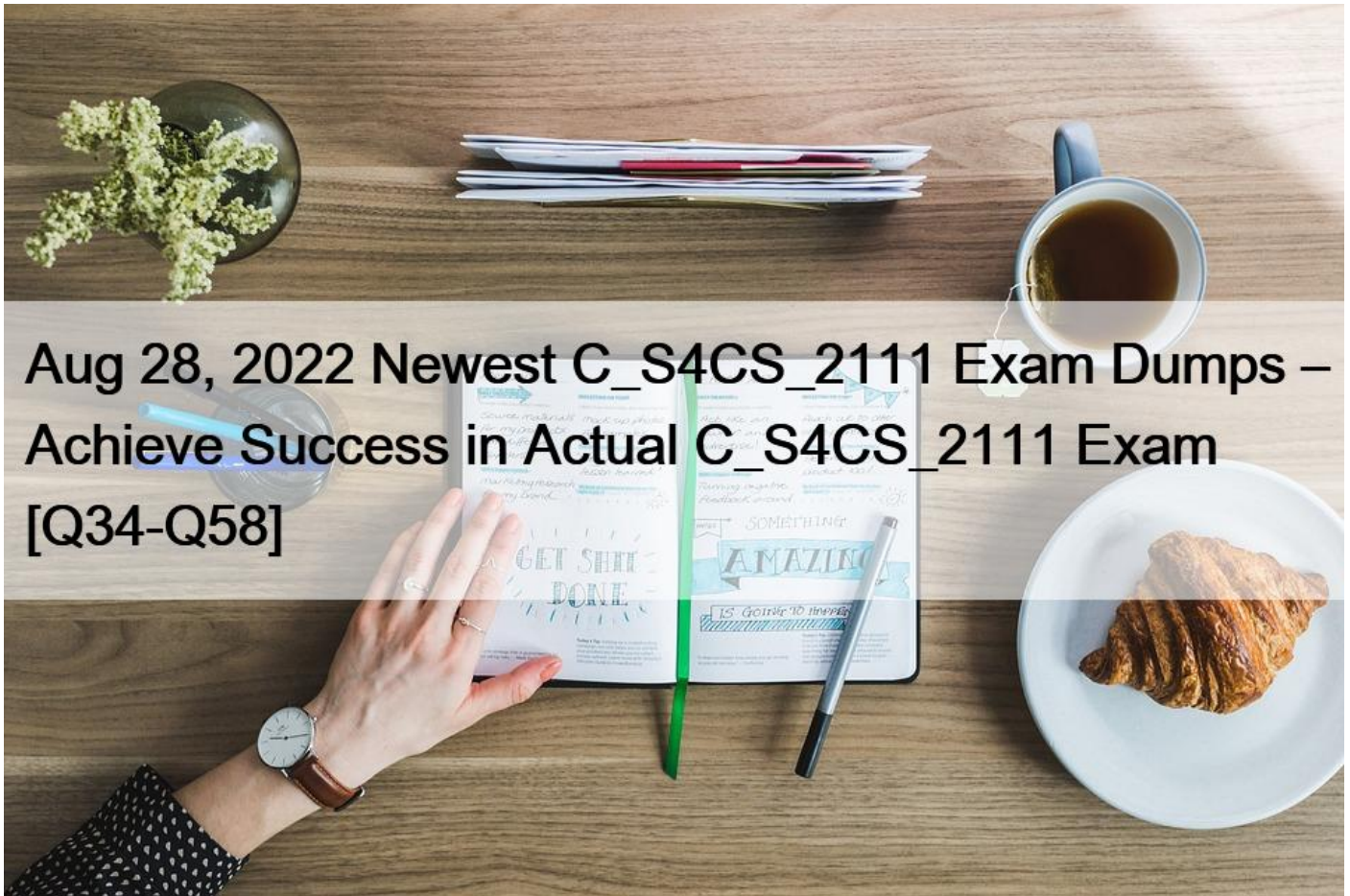


## Aug 28, 2022 Newest C\_S4CS\_2111 Exam Dumps ? Achieve Success in Actual C\_S4CS\_2111 Exam [Q34-Q58]



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### QUESTION 34

What part of SAP Best Practices typically takes up the most time In the planned workshops?

Please choose the correct answer.

Response:

- \* Business roles
- \* Organization structure
- \* Business processes
- \* Data migration

### QUESTION 35

What is the purpose of the Starter system in the SAP S/4HANA Cloud implementation project?

Please choose the correct answer.

Response:

- \* To demonstrate SAP Best Practices processes in a preconfigured system and identify customer personalization requirements
- \* To demonstrate the customer's personalized solution, including process flows, the organizational structure, and authorizations
- \* To configure the customer's personalized solution for demonstration and testing during the Realize phase
- \* To conduct a blueprint workshop to identify all customer requirements for a completely customized solution

### QUESTION 36

What do you typically do before discussing how the standard process fits with the customer's requirements?

Please choose the correct answer.

Response:

- \* Identify gaps
- \* Demonstrate the business scenarios and concepts
- \* Identify the required configuration
- \* Perform a delta scope prioritization

### QUESTION 37

Which data objects are standard migration objects in SAP S/4HANA Cloud?

There are 3 correct answers to this question.

Response:

- \* Plants
- \* Profit centers
- \* Bank master data
- \* Sales organizations
- \* Customer open items

### QUESTION 38

You are working on a Sales Contract Management (I9I) process in SAP S/4HANA.

You create a value contract with limitations in terms of time and value.

Which limitations are imposed by the value contract on goods ordered and supplied?

There are 2 correct answers to this question.

Response:

- \* Total sales value of all issued goods
- \* Number of goods issues
- \* Value of individual goods issue

- \* Date of release order

### QUESTION 39

In the SAP Ariba Payment and Discount Management process, which step comes immediately after the

&#8220;suggest a discount for early processing&#8221; step?

Please choose the correct answer.

Response:

- \* Update payment proposal.
- \* Start payment run.
- \* Release invoice for payment.
- \* Evaluate payment suggestion.

### QUESTION 40

Which activities are performed by the SAP Global Service Center?

There are 2 correct answers to this question.

Response:

- \* User training content development
- \* Legacy data migration
- \* SAP Best Practices model company activation
- \* Expert configuration

### QUESTION 41

What organizational element is used with the combination of sales organization and distribution channel to form a sales area?

Please choose the correct answers.

Response:

- \* Plant
- \* Sales group
- \* Sales office
- \* Division

### QUESTION 42

Which tools help you accelerate the Fit-to-Standard processes?

There are 3 correct answers to this question.

Response:

- \* Test scripts
- \* Business process flows
- \* Content Lifecycle Management

- \* Self-service configuration UI
- \* Starter system

### QUESTION 43

Which tool do you use to change or add business rules and business logic in the key user extensibility scenario?

Please choose the correct answer.

Response:

- \* SAP Cloud Platform
- \* Cloud ABAP Web Editor
- \* Eclipse
- \* ABAP Workbench

### QUESTION 44

You are working on an Invoice Correction Process with Debit Memo (BDQ) process in SAP S/4HANA Cloud. What does the Create Debit Memo Request process step indicate?

Please choose the correct answer.

Response:

- \* Permission to pay a debit
- \* Intention to recover amount difference as a debit
- \* Instruction to send a debit memo to the customer
- \* Intention to pass a credit for the amount difference

### QUESTION 45

Which adjustments occur after the in-app addition of custom fields?

There are 2 correct answers to this question.

Response:

- \* Business process flow is adjusted to use the generated fields
- \* Application business logic is adapted to use the negated fields
- \* Database tables and application structures are enhanced with the generated fields
- \* Assigned Core Data Services (CDS) views are automatically extended to include the generated fields

### QUESTION 46

What is the meaning of the extensibility quality &#8220;pace-layered IT&#8221;?

Please choose the correct answer.

Response:

- \* Business users, experts, and implementation consultants can apply changes in their respective area of responsibility
- \* Partners can leverage SAP S/4HANA Cloud as a platform for development, distribution, and maintenance of their solutions
- \* Extensions to the user interface, the business applications, and the database can be deployed independently

- \* The software life cycle of extension is decoupled from the software life cycle of the system of record

#### QUESTION 47

You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud.

Which of the following process steps in standard sales processing confirms the shipment of goods?

Please choose the correct answer.

Response:

- \* Create billing document
- \* Post goods issue
- \* Execute picking
- \* Create delivery

#### QUESTION 48

How does the implementation consultant support the customer during Fit-to-Standard workshops?

There are 2 correct answers to this question.

Response:

- \* Highlight gaps that require configuration or extensibility decisions
- \* Show and explain all available self-service configuration UIs
- \* Review current custom code in the customer system
- \* Demonstrate SAP Best Practices in the Starter system

#### QUESTION 49

For which extensibility approach do you use the SAP Cloud Platform?

Please choose the correct answer.

Response:

- \* Key user extensibility
- \* Side-by-side extensibility
- \* Classic extensibility
- \* Managed extensibility

#### QUESTION 50

In the Manage Your Solution app, where can you display the business process diagrams?

Please choose the correct answer.

Response:

- \* Test Your Processes
- \* Configure Your Solution
- \* Learn More

\* View Solution Scope

### QUESTION 51

Which parameter determines whether a free of charge item is relevant for standard billing or pro forma billing?

Please choose the correct answer.

Response:

- \* Item category
- \* Order type
- \* Payment term
- \* Customer group

### QUESTION 52

You use the My Sales Overview app of the SAP Fiori Analytical Apps for Sales (1BS) scope item. The results displayed on the cards can be filtered by several parameters in the global filter.

Which card is NOT impacted by the filter parameter values?

Please choose the correct answer.

Response:

- \* Sales Quotation Pipeline
- \* Customer Contacts
- \* Quick Actions
- \* Open Sales Orders

### QUESTION 53

A key user wants to include a custom field in a form within the extended business context. To which underlying objects must the custom field be added?

Please choose the correct answer.

Response:

- \* Advanced Business Application Programming (ABAP) tables
- \* Open Data Protocol (OData) services
- \* SAP BW InfoCubes
- \* Core Data Services (CDS) views

### QUESTION 54

You are working on an Invoice Correction Process with Credit Memo (BKL) process in SAP S/4HANA Cloud. What does the Create Credit Memo Request process step indicate?

Please choose the correct answer.

Response:

- \* Customer's intention to buy the goods
- \* Authorization to pass a credit
- \* Intention to pass a credit to the customer
- \* Delivery of credit memo to the customer

### QUESTION 55

You are preparing for data migration for a new SAP S/4HANA Cloud customer. What must the customer do to prepare?

Please choose the correct answer.

Response:

- \* Design the interfaces with the non-SAP legacy system for mass transfer.
- \* Define specifications for data extraction on legacy system.
- \* Select the applicable data migration objects from the complete list of objects.
- \* Change the provided Microsoft Excel templates to match the customer's requirements.

### QUESTION 56

You are working in the SAP Fiori analytical apps for sales (1BS) in SAP S/4HANA Cloud. Which apps do you use to analyze the confirmation of sales orders?

There are 3 correct answers to this question.

Response:

- \* Sales volume & Credit memos
- \* Sales order items & Confirmed
- \* Sales orders & Demand fulfilment
- \* Sales volume & Check open sales
- \* Sales order items & Backorders

### QUESTION 57

For which parameter is the percentage of conversion from quotation to order calculated in Predictive Analytics Model Training-Sales (2YJ)?

Please choose the correct answer.

Response:

- \* Net value of order items
- \* Quantity of order items
- \* Quantity of invoiced order items
- \* Net value of invoiced order items

### QUESTION 58

You are working on the Customer Returns (BDD) process in SAP S/4HANA Cloud. During the customer returns process, where do you return the goods?

Please choose the correct answer.

Response:

- \* To available stock
- \* To customer consignment stock
- \* To vendor consignment stock
- \* To return stock

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