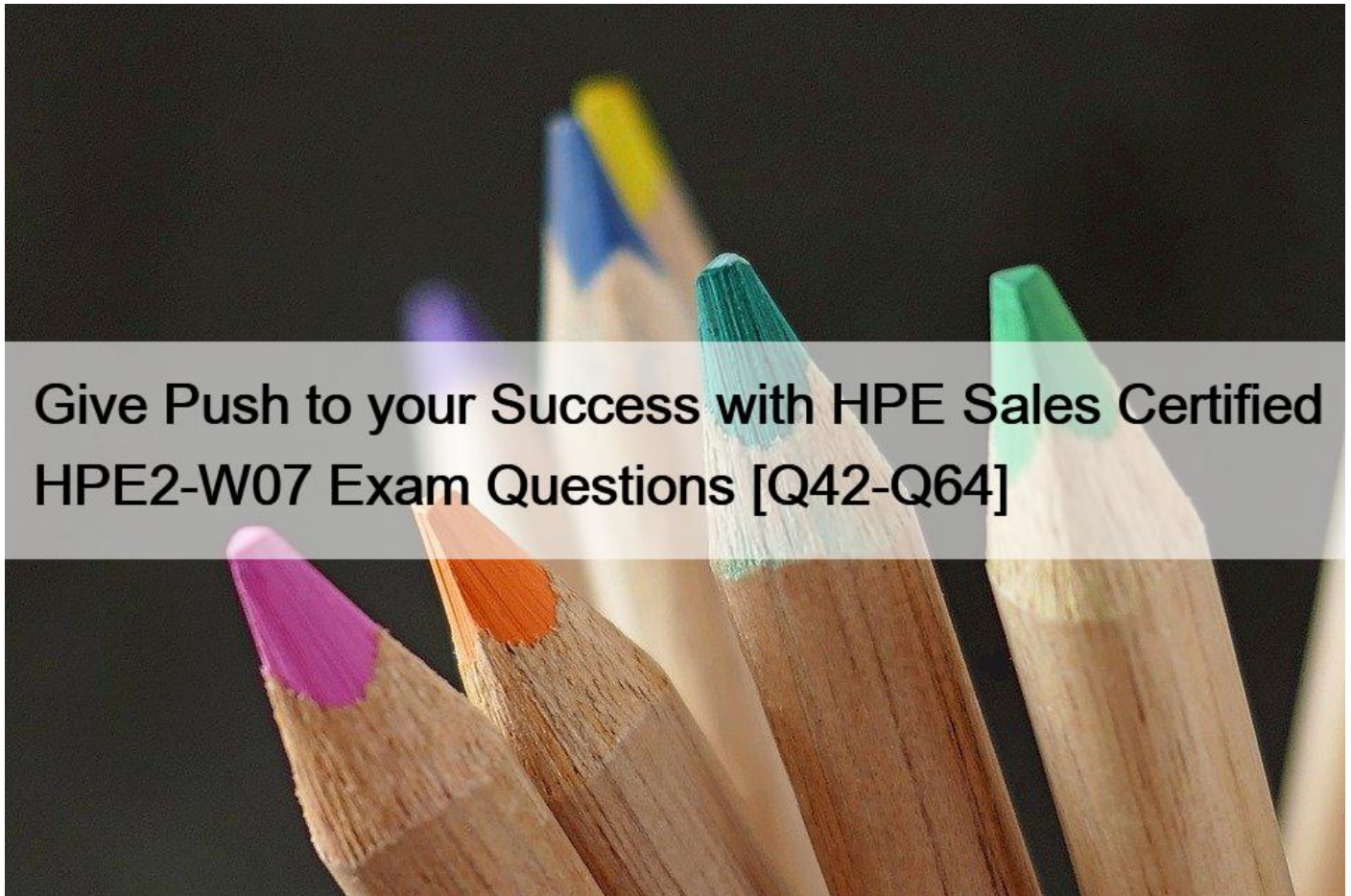


Give Push to your Success with HPE Sales Certified HPE2-W07 Exam Questions [Q42-Q64]



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What is the salary of HP HPE2-W07 certified professional - Singapore: S\$99,500- New Zealand: NZ\$124,000-
Malaysia: RM280,000- US: \$100,000- Australia: AU\$121,000

Prerequisites of HP HPE2-W07 Exam

The following are the recommended prerequisites for HPE2-W07 certification:

- Obtain a degree or certificate from an accredited college or university. The certification exam is held only once every six months.- Should a candidate pass the exam, a test voucher is available that can be used to pay 50% of the exam fee. **NO.42**

How Aruba AI Insights Simplifies IT Operations Tasks

- * IT gains full spectrum visibility and ability to identify and profile the full range of IoT devices and clients
- * IT no longer has to manually set baselines, causing false positives. Instead, AI Insights establishes dynamic baselines based on the customer's network to monitor key metrics
- * IT has a centralized place to run CLI display commands and package captures, making these tools much more useful
- * No one else will need to respond onsite to handle cables or network devices without fail. AI Insights will handle these situations automatically

NO.43 You are proposing an Aruba datacenter solution to a customer with a datacenter attached to a campus with 15 racks. The client is also considering Arista. What advantage of Aruba should you emphasize?

- * Aruba offers many enterprise-grade features while Arista which focuses on smaller companies lacks several essential features
- * Aruba offers switches that work well on campus and in the datacenter, while Arista is best suited for campus only
- * Aruba offers several switch families, each specialized for a different purpose, while Arista only offers one switch line.
- * Aruba can provide this customer with simple unified solutions across the campus and datacenter, while Arista focuses more on the needs of large datacenters

NO.44 What is one way that an Aruba SD-WAN solution transforms a company's WAN?

- * It requires all traffic to pass through security appliances in the data center before exiting to the Internet.
- * It enables the company to use a mix of MPLS, Internet, and LIE uplinks to connect branches to the data center.
- * It replaces expensive appliances for providing WAN uplinks with WAN software that runs on Aruba CX switches.
- * It increases specialization for branch equipment, so that a single appliance is no longer expected to handle security and connectivity.

NO.45 What is a primary difference between Aruba 310 and Aruba 340 Series APs?

- * Aruba 340s support higher density deployments than Aruba 310s.
- * Aruba 340s support outdoor deployments, and Aruba 310s support indoor ones.
- * Aruba 340s support 802.11ac, and Aruba 310s support 802.11b/g/n only.
- * Aruba 340s support 802.11ax, and Aruba 310s support 802.11ac.

NO.46 As customers deploy more Internet of Things (IoT) devices, what is one implication for potential Aruba customers?

- * Continuous monitoring and NAC cannot detect IoT devices because they do not appear like mobile and BYOD devices on network management software.
- * Most IoT devices introduce vulnerabilities because they don't utilize any standard set of security defenses.
- * IoT devices require special management software because they use different wireless standards than the standards that most wireless devices are built for.
- * IoT devices require cloud management and data storage, so customers need to have a hybrid infrastructure in place.

NO.47 Which two types of information does Aruba AIOps provide insights for?

- * Network availability and security risks
- * Network health and connectivity performance
- * Network status and application performance
- * Network security and

NO.48 about network performance. IT wants to automate processes for troubleshooting and ensure the network is optimized.

Based on this information, what solution should you discuss?

- * Aruba Dynamic Segmentation
- * Aruba AI Search
- * Aruba ClearPass Device Insight
- * Aruba AI Insight

NO.49 What is one way Aruba solutions help customers overcome visibility challenges in the data center?

- * Aruba CX Network Analytics Engine (NAE) provides continuous monitoring and alerts that help IT quickly discover issues and their root causes.
- * Aruba ClearPass Device insight helps customers map applications; how across both virtual and physical networks.
- * Aruba NetEdit gives customers visibility into the data center network from virtual machines (VMs) all the way across virtual and physical networks.

* Aruba User Experience insight (UXI) helps IT to determine why data center applications are not performing as well as they should be.

NO.50 Which Aruba solution uses Bluetooth Low Energy to precisely track the location of mobile users through their mobile devices?

- * Aruba Asset Tags
- * Aruba APs in Air Monitor (AM) mode
- * Aruba Beacons
- * Aruba APs in Spectrum Monitor (SM) mode

NO.51 Your customer uses Aruba Central and ClearPass in their Aruba-powered campus network. The company is rapidly deploying branches and the CIO wants to ensure enterprise scalability for these networks without having to spend extra money on management.

Which aspect of the Aruba Branch Gateway should you emphasize for this customer?

- * smart rate ports for future-proofing
- * routing through the data center for better security
- * machine learning and AI-powered security assurance
- * single policy enforcement point at branches

NO.52 You are discussing Aruba ESP with a customer. The customer tells you that the company already has third-party tools for services such as network asset management and network analytics.

What should you explain?

- * Aruba Central offers APIs and an SDK that lets customers integrate many existing tools with Central
- * Aruba Not Edit provides both asset management and network analytics, and Aruba recommends deploying it instead of the current tools.
- * Aruba Central will save (ho customer money by replacing those tools with a free, cloud-based management tool.
- * Aruba Not Edit enables customers to integrate Aruba Central and the Aruba ESP solution with third-party tools.

NO.53 You want to begin qualifying a customer for Aruba IntroSpect.

Which topic can you introduce to begin the conversation?

- * how much insight IT staff have into the root causes behind performance issues
- * whether the customer uses SEIM and is overwhelmed with alerts
- * whether the customer has detected rogue Aps in the environment
- * how the customer would like to define access policies for wireless users

NO.54 Which is one way that aruba instant on devices offer security tailored to the needs of your target customers.

- * They contact central aruba to receive centrally defined security policies to protect wired and wireless access
- * They support dynamic segmentation so they can offload security enforcement to aruba gateways
- * They automatically update their software to ensure they stay safe without extra customer attention.
- * They integrate with aruba Clearpass and enforce granular, user-based policies for micro-segmentation

NO.55 For which use case should you recommend an Aruba virtual gateway?

- * Eliminating the need for branch gateway appliances by replacing thorn with virtual gateways that run on commodity hardware
- * Managing branch gateways across multiple sites and providing the SD-WAN orchestration capabilities
- * Integrating Aruba CX switches into a virtualized data center, such as one that uses VMware vSphere 3
- * Connecting Aruba branch gateways to cloud applications through a virtual private cloud such as Amazon web Services (AWS)

NO.56 You are proposing the delivery of Aruba Conlr.il and Aruba ClearPass with a Software-as-a-Service (SaaS) model. What is one business benefit of

- * It SaaS model that you should explain to the customer?
- * It saves costs because the company can reduce the number of APs and switches deployed in the network by offloading functions to the cloud.
- * It tote the customer purchase a perpetual license for using the software for as long as the company has Aruba infrastructure devices
- * It tells the customer pay a monthly subscription for software and additional IT services, such as implementation, delivery, and even management.
- * It simplifies management decisions because it requires the solution to be managed by Aruba from a network operations center (NOC).

NO.57 You are proposing a Managed Connectivity Services (MCS) solution to a customer.

What does the Intelligent Operations option add to this solution?

- * enables integration between the MCS solution and third-party solutions within the Security 360 Exchange.
- * It enables customer admins to have access to Aruba AIOps components, such as AI Insights, AI Search, and Ai Assist.
- * It offloads network management, including troubleshooting and patch management, to an Aruba team
- * It activates software-defined networking (SON) capabilities within the MCS solution.

NO.58 A large entertainment venue needs a location-based solution to enhance the guest experience, and you have recommended Aruba Meridian and beacons. What is one benefit of Meridian that you should emphasize?

- * It integrates with Aruba ClearPass to track users' location and log suspicious activity, this improves the security of the venue and protects the customer's assets.
- * It provides proactive testing of the performance of the guest user network, which ensures that guests have a good experience and are satisfied.
- * It has built-in Bluetooth-based analytics, which give the customer more insight into how guests are using the space and interacting with the venue's mobile app.
- * It delivers wayfinding services based on GPS. Because GPS is the best option for large indoor environments, guests have a better experience.

NO.59 You have proposed an Aruba ESP (Edge Services Platform) Unified Infrastructure solution to a customer. The customer is also considering a Juniper/Mist solution. What is one Aruba advantage that you should emphasize?

- * Mist does not offer any Wi-Fi 6 APs while Aruba has a broad portfolio of APs that support Wi-Fi 6.
- * Mist does not offer any AIOps capabilities while Aruba ESP offers AIOps In addition to Zero Trust Security.
- * Juniper and Mist are still largely separate. Aruba AP and switch solutions are truly unified, with features like Dynamic Segmentation.
- * Juniper is focused on the SMB space, where it has the most experience, while Aruba offers solutions for companies of all sizes from small to large.

NO.60 You are proposing an Aruba SD-Branch solution to a customer who is very concerned about security. Which unique Aruba feature should you explain?

- * Aruba branch gateways provide role-based access control and content filtering for both wireless and wired traffic at the branch.
- * Aruba SD-Branch enforces a secure traffic flow in which all traffic is routed through the firewalls at the data center.
- * Aruba SD-Branch uses Instant On network devices, which support industry security standards such as WPA3.
- * Unlike competitors such as Cisco, Aruba avoids integration with third-party security vendors and emphasizes all-in-one security with Aruba.

NO.61 What is one characteristic of HPE and Aruba Edge-to-Cloud Solutions?

- * They provide RESTful APIs to make them open to easy integration with other applications.

- * They use a proprietary approach to technology to ensure that customers deploy HPE and Aruba from end to end.
- * They are designed for zero touch management in which IT admins do not need to customize any features.
- * They offer a better ROI when purchased through capital expenditures than when consumed as a service.

NO.62 What should you tell customers about Aruba AIOps advantages versus Mist?

- * While Mist offers features for enhancing troubleshooting, it does not offer AI or remediation guidance.
- * Aruba AIOps benefits from a much larger data set that ensures problems are more accurately identified, dynamic baselines cut down on alert fatigue, and recommendations are based on AI models, not basic monitoring analytics
- * Mist AIOps capabilities derive from Juniper, and Mist and Juniper are not well integrated.
- * Mist uses machine learning from large data sets for its AIOps solution, while Aruba AIOps uses a more powerful quantum computing approach that requires less data.

NO.63 What is a reason that customers should choose Aruba for Zero Trust Security solutions?

- * Aruba has a long history of device-specific security solutions.
- * Aruba provides a list of preferred providers for complementary stand-alone security solutions.
- * Aruba has extensive experience in network security and has created easy-to-use solutions.
- * Aruba started as a security vendor, so every wired and wireless infrastructure device has a built-in firewall.

NO.64 You have proposed an Aruba Central solution for a customer that requires high availability for management.

What benefit of Central should you explain?

- * Central can be deployed as a primary appliance and standby appliance with no additional licensing costs.
- * Central supports integration with third-party backup solutions such as Veeam.
- * Central can switch to a local management console if the connection to the cloud is lost.
- * Central is automatically deployed as a clustered solution in the customer also has a Mobility Master (MM).

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