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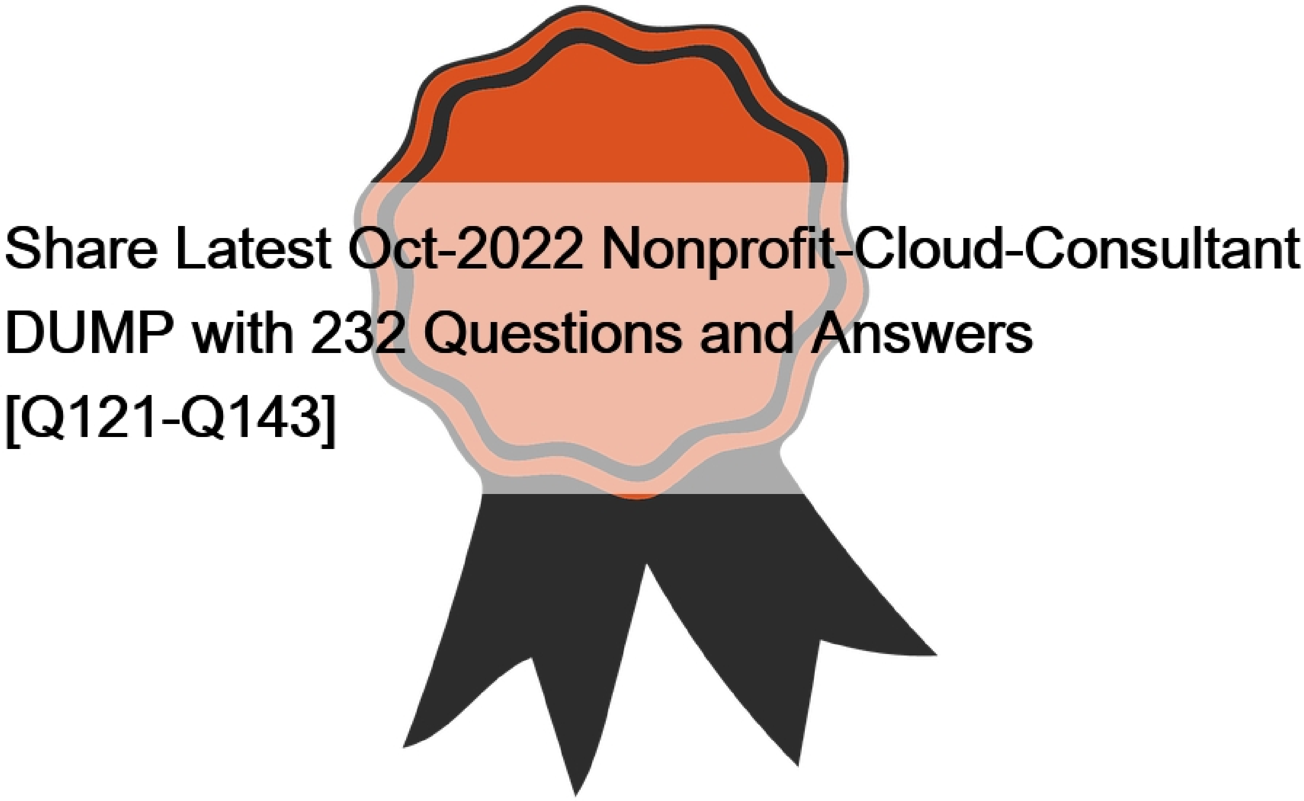

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Nonprofit Cloud Consultant Exam Reference

Here is the cost of Nonprofit Cloud Consultant Exam

The cost of Nonprofit Cloud Consultant exam is $200.

NEW QUESTION 121

A finance associate needs to track specific funds associated with gifts from individuals and organizations.

Gifts may be received as either single amounts associated with one or more funds, and totals by fund will need to be reported on for reconciliation with a finance system.

How should the consultant accomplish this with NPSP?
* Create Campaign records for each of the funds, create a custom Lookup to Campaigns on the Payment Object, and associate them with Payment records representing the amounts towards each fund.
* Create General Accounting Unit records for each of the funds, and associate them with the Opportunity by GAU Allocation record amounts representing the amounts towards each fund.
* Create a custom multi-select picklist on the Opportunity record to allow for choosing each of the funds towards which the gift is designated.
* Create Campaign records for each of the funds, and associate them with the Opportunity Primary Campaign field on the Opportunity records representing the amounts towards each fund.

NEW QUESTION 122

A nonprofit organization is using NPSP Data Importer for Contacts. The consultant has noticed that even though the mappings are correct, some of the Account records are not automatically being created. Which two things should the consultant check?
* If all the email addresses are properly formatted
* If all records have a phone number
* If the required fields are included in the import
* If there are required fields on the Account

NEW QUESTION 123

A user has reported an error when trying to merge two contacts using NPSP Contact Merge tab.

Which two issues are the likely cause of the problem?

Choose 2 answers
* A unique external Id was kept from the non-master contact.
* The contacts must be in the same household to merge.
* The user needs to have delete access to the contacts being merged.
* The NPSP Duplicate Rule was set to Warn instead of auto-merge.
(https://trailhead.salesforce.com/en/content/learn/modules/contact-and-account-settings-in-nonprofit-success-pack/merge-duplicate-contacts-and-accounts-npsp)

NEW QUESTION 124

A nonprofit organization needs to frequently import membership renewal data and daily donation data and needs a different configuration for each.

Which tool should the consultant recommend?
* Salesforce Import Wizard
* NPSP Data Importer
* Salesforce Data Loader
* NPSP Data Import Batch

NEW QUESTION 125

A large nonprofit organization is a social enterprise that functions in many ways like a for-profit corporation. The organization does

mot accept individual donations, but mostly engages with corporations, sponsors, and vendors by selling its own products to further its mission. The organization needs to manage Leads and track its Opportunity pipeline. Which account model should the consultant recommend?
* Administrative Account Model in HEDA
* Household Account Model in NPSP
* Household Account Model without NPSP
* Individual “Bucket” Account Model in NPSP
* Salesforce Account Model without NPSP

NEW QUESTION 126

A nonprofit organization needs an email marketing tool that will measure email engagement and evaluates the fit of prospective supporters. Which two factors should the consultant recommend?
* Pardot Grading
* Marketing Cloud Measures
* Marketing Cloud Reporting
* Pardot Scoring

NEW QUESTION 127

A nonprofit organization wants to add any donor who gives to its Capital Fund to the Capital Campaign.

Which two steps should be taken to accomplish this?
* Populate the Primary Campaign Source field on the Opportunity record
* Upload a list of all donors as Campaign Members using the Data Import Wizard
* Enable the Automatic Campaign Member Management in NPSP settings
* Create a trigger that automatically adds any donor as a Campaign Member

NEW QUESTION 128

A nonprofit is using Nonprofit Cloud Case Management. Case managers need to share the initial, midterm, and final client assessments; updates or notes on the client; and pertinent alerts about the client with other staff within the nonprofit who also provide services to the client.

Which two approaches should a consultant recommend to meet the requirement?

Choose 2 answers
* Create Sharing Rules for Assessments, Client Notes, and Client Alerts that share these with the public group.
* Create a Public Group of staff that need access to this information.
* Create a permission set that grants Read/Write access to Assessments, Client Notes, and Client Alerts objects.
* Create a Private Group of staff that need access to this information.

NEW QUESTION 129

A consultant is implementing Salesforce for a nonprofit client who is inexperienced with Salesforce. The staff wants to assign an NPSP fundra/sing training module.

Which training resource should the consultant recommend?
* Trailblazer Community Dashboard
* Salesforce Help and Training

* Trail Tracker by Trailhead
* AppExchange Report

NEW QUESTION 130

A nonprofit realizes that the target deployment date is concurrent with a Salesforce major seasonal release window.

Which two steps should the nonprofit take when finalizing the plan for the new feature in production?

Choose 2 answers
* Verify the sandbox Is on the same release as production.
* Log a Salesforce support case to change the version of the sandbox release.
* Deploy a Change Set during the upgrade window for the production instance.
* Review the sandbox preview instructions for the upcoming release.

NEW QUESTION 131

A nonprofit organization has engaged a consultant to implement NPSP and has a large membership program it wants to manage in Salesforce. Which two things does the consultant need to set up to ensure that the membership rollups in NPSP will work properly?
* Ensure there is a custom field created for Membership Amount and selected for membership rollups
* Check that the membership record type is selected for membership rollups.
* Ensure there is an Opportunity record type set up for memberships
* Check that the grace period is set up for memberships.

NEW QUESTION 132

A local charity receives its income from recurring payments, The Recurring Donation object is used and contains a unique and manually entered reference number. This reference number should not be modified after creation. The finance department has requested that all child Opportunities also contain this unique reference number to make it easier to reconcile payments. How can the consultant achieve this?
* Create a custom text field on the Opportunity object and use NPSP Recurring Donation Custom Field Mappings
* Create a text formula field on the Opportunity object and use Process Builder to update all child Opportunities
* Create a custom field on the Opportunity object and deploy a trigger to update all child Opportunity records.
* Create a custom text field on the Recurring Donation object and use NPSP Recurring Donation Custom Field Mappings

NEW QUESTION 133

A nonprofit organization wants to track all donations that go to a specific, designated fund. How should a consultant solution for this use case?
* Create an Opportunity record type, called “Funds” and then create an Opportunity record for the designated fund.
* Create a GAU record for the designated fun.
* Create a GAU Allocation record for the designated fund.
* Create a custom object for to track fund accounts and then create an Account record for the designated fund.

NEW QUESTION 134

A nonprofit wants to record which services are provided to families. The nonprofit just installed the Program Management Module.

How should the consultant configure the Program Management Module?
* Create a Program Engagement record and select each family’s Household Account.

* Create a Program Cohort record for each family and select the Program on the record.
* Create a Program Cohort record for each family and select the cohort on the Program Engagement record.
* Create a Program Engagement record and select the head of each family’s household for the Contact.

NEW QUESTION 135

The requirements for a Salesforce implementation have been gathered, but there are teams with competing priorities and the overall project goals are undefined.

What are two reasons a project team must define goals?

Choose 2 answers
* Goals guarantee executive engagement.
* Goals provide a way to measure and prove results.
* Goals define a clear purpose for the project.
* Goals catalog all of the teams’ pain points.

NEW QUESTION 136

A nonprofit organization recently completed a migration to a NPSP Salesforce org. The consultant wants to ensure that all the migrated Accounts use the same account model. What action should the consultant take?
* Run the NPSP Health Check Tool
* Run the Salesforce Optimizer
* Run the Data Quality Analysis Dashboard
* Run the Lightning Readiness Assessment

NEW QUESTION 137

A nonprofit needs to frequently import membership renewal and donation dat

a. Each Import needs a different configuration that will update existing Contacts in addition to creating Opportunities.

Which tool should the consultant recommend?
* NPSP Batch Data Import
* Salesforce Data Loader
* NPSP Data Importer
* Salesforce Import Wizard

NEW QUESTION 138

A nonprofit wants to load 10 years of historical fundraising data from the legacy system. While attempting to load the data, an Apex CPU Time Limit Exceeded error message appears and many records fail to load.

How should the consultant change the configuration to complete the data load successfully?
* On the Trigger Handlers tab, uncheck the Active checkbox on all Trigger Handlers.
* On the NPSP Settings tab, under the Batch Processing Settings page, decrease the GAU Batch Size.
* On the NPSP Settings tab, decrease the batch size for NPSP rollups.
* On the Trigger Handlers tab, add the consultant’s username to the Usernames to Exclude field.
https://powerofus.force.com/s/article/NPSP-Configure-Data-Importer-Options

NEW QUESTION 139

A nonprofit organization receives a lot of grants, many of which are renewals of previous grants from the same funder. The organization wants to be able to easily access the previous grant information.

What should the consultant advise to capture this in Salesforce?
* Create a Campaign for the funder and add all Opportunities including the original grant and any renewal grants to the Campaign.
* Create a child Opportunity for the renewal grant from the original grant using the Renewal Grant Opportunity record type.
* Fill in the “Previous Grant/Gift Opportunity” lookup field on the Opportunity for the new grant and check the “Is Grant Renewal” field.
* Ensure that when naming the Opportunity for the renewal grant, “Renewal” is included in the name as well as the name of the funder.

NEW QUESTION 140

The program manager of an after-school program wants to pull a report that shows all students in the program and their primary parent/guardian with the parent/guardian’s cell phone and email. The nonprofit is using NPSP.

Which custom report type should the consultant use to create the report?
* Program Engagements with or without Household Account
* Service Participants with or without Program Engagement
* Contacts with or without Relationships
* Contacts with or without Service Participants
https://trailhead.salesforce.com/trailblazer-community/feed/0D54S00000A7atiSAB

NEW QUESTION 141

A large nonprofit is a social enterprise that functions like a for-profit corporation. The funding the nonprofit tracks in Salesforce only comes from corporations. The nonprofit needs to manage Leads and track its Opportunity pipeline.

Which account model should the consultant recommend’
* Standard Account Model without NPSP
* Individual Account Model in N9SP
* Person Account Model without NPSP
* One-to-One Account Model in NPSP

NEW QUESTION 142

A board member introduced a high-net-worth individual to the work of the nonprofit. The individual made a donation at an event.

The fundraising manager wants to record this information in Salesforce. It is important the donation is hard credited to the individual while ensuring this donation, as well as any future donations from the individual, are soft-credited to the board member. The board member and the individual already exist as contacts in Salesforce.

How should the data be entered*?
* Create the donation opportunity for the individual. Add the board member as a Soft Credit contact role for the donation. Create ka relationship between the board member and the individual.
* Create a relationship between the individual and the board member with a Related Opportunity Contact Role of Soft Credit. Create the donation opportunity for the individual.
* Create a relationship between the individual and the board member. Create the donation opportunity for the individual. Add the

board member as a Soft Credit contact role to the donation.
* Create a relationship between the individual and the board member. Create the donation opportunity for the individual. Enter a Partial Soft Credit for the board member.

NEW QUESTION 143

A nonprofit customer is concerned about its users having their Salesforce usernames and passwords compromised. Which Salesforce security feature should the consultant recommend?
* Set up two-factor authentication
* Add IP ranges on user profiles
* Specify a My Domain login policy for its Salesforce instance
* Specify a Trusted IP Range for each user

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