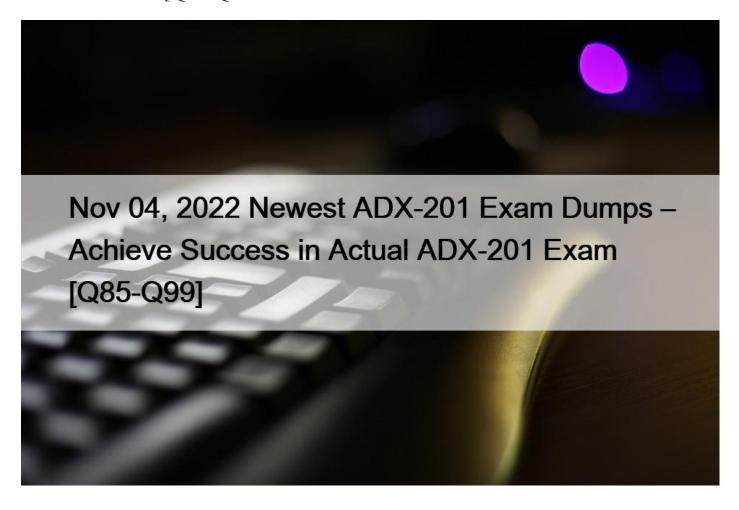
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# Salesforce ADX 201 Certification Path

You must get an idea of exactly what this certification is, before investing your valuable time, effort, or money in Salesforce. The demand and the need for Salesforce certified professionals are rapidly growing and so Salesforce Admin Certification is becoming more and more popular. Different types of online training sessions are provided such as Intellipaat 's online training sessions for the Salesforce Admin Qualification cost around \$510 USD. It is instructor-led teaching by subject professionals working in major organizations. This style of training includes live sessions with the teacher, along with a forum where you can clear all your course-based doubts.

Self-paced sessions are also offered at the cost of \$227 USD. This training mode involves pre-recorded video sessions. You can conveniently return to these talks and revisit the subjects you have skipped whether you have any difficulties with the lectures or have difficulty keeping up with the online meetings. You will also use these sessions to finish your exercise at your speed while you access these online lessons throughout your life.

## Topics of Salesforce ADX 201 Exam

The Salesforce ADX 201 Exam tests the abilities and knowledge of the candidates by checking the following objectives:

Workflow/Process Automation: A scenario can be given to the candidates in which they have to identify the suitable solution to automate the workflow. They should also know the use cases and capabilities of approval process. Desktop and Mobile Administration: The Candidates should know the capabilities of the Salesforce Mobile App. Candidates should know how to install and synchronize the Salesforce Lighning with Outlook. Security and Access: The candidate should be able to explain different security controls of an organization. The candidate should have a good understanding of how to make secure communication templates, dashboards and reports by organizing folders. In a user request scenario, he/she should have to implement necessary security controls depending on the functionality and capabilities of the Salesforce sharing model. In a scenario, candidate should be able to evaluate the reasonable use of a permissions using the different profile settings and permissions. Analytics-Reports and Dashboards: The candidates should know what are the available options while creating or customizing a report and dashboards. They should know how the reports are affected by the sharing model and the capabilities if custom report types. Data Management: The candidates should be able to import, update, transfer and delete data and they should know the considerations taken into account in these processes. A scenario can be given to the candidates in which they have to identify use cases and tools used for managing data. The candidates should also know the different methods to backup data. Standard and Custom Objects: The candidate should have a good understanding of the relationship model and standard object architecture. Candidate should know the process of creating, deleting and customizing page layouts and fields and what are the effects of deleting fields. If a scenario is given to the candidates he/she should be able to create and assign page layouts for custom and standard objects. Service and Support Applications: The candidates should have an understanding of capabilities of Salesforce Knowledge, case management and Salesforce Communities. A scenario can be given to the candidates in which they should be able to bring automation in case management.

More details about the Topics of Salesforce ADX 201 Exam can be found in the Salesforce Certified Admin Exam Guide.

#### **QUESTION 85**

When using Territory Management, can an opportunity be associated with multiple territories?

- \* Yes
- \* No

Accounts and Users can be associated with multiple opportunities but Opportunities can only be in one territory.

# **QUESTION 86**

Workflow rules are triggered when a standard object in a master-detail relationship is re-parented, even if the object's evaluation criteria is set to When a record is created, or when a record is edited and did not previously meet the rule criteria.

- \* True
- \* False

## **QUESTION 87**

Are Tags searchable from standard Search component?

- \* Yes
- \* No

### **QUESTION 88**

For each profile, you can set the hours when users can log in and the IP addresses from which they can log in.

- \* True
- \* False

#### **QUESTION 89**

Support reps at Cloud Kicks (CK) are reporting that when they try to close a case, the Closed option in the Case Status picklist is missing. CK has asked the administrator to find a solution.

Why are the support reps unable to see the Closed option in the specified piclist?

- \* The Case record type is missing Closed as a picklist value.
- \* The Close Case page layout must be used to close a case.
- \* The Show Closed Statuses m Case Status Field checkbox is set to the default.
- \* The Support Process being used omits Closed as a status choice.

#### **QUESTION 90**

What is true about Lead Assignment Rule?

- \* Determines how Leads are automatically routed to User or Queue
- \* Contains Rule Entries, pre-defined business rules, that determine lead routing
- \* Virtual storage bin used to group leads based on criteria (e.g., industry, campaign)
- \* Users have visibility into the Lead Queues to which they are members

## **QUESTION 91**

When creating a custom report type Making the status "In Development" hides the custom report type and any reports created from it from all users except those with the "Manage Custom Report Types" permission. Making the status "In Development" also prevents all users except those with the "Manage Custom Report Types" permission from creating and running reports from the report type.

- \* True
- \* False

# **QUESTION 92**

What is not true about sharing Rules?

- \* Sharing rules open up access whereas org wide defaults restrict access
- \* When u delete a sharing rule, the sharing access created by that rule is automatically removed
- \* U can edit the access levels for any sharing rule. You can change the specified groups / roles for the rule
- \* Sharing rules apply to all new and existing records owned by the specified role / group members
- \* When u modify which users are in a group rule, the sharing rules are re-evaluated to add/remove access as necessary.

#### **OUESTION 93**

When a case is deleted, following are deleted except:

- \* Case comments
- \* Case activities
- \* Solution
- \* Case tasks

# **QUESTION 94**

Workflow rules can be triggered any time a record is saved or created, depending on your rule criteria:

- \* True
- \* False

## **QUESTION 95**

Field-level security can be used to make a field required

- \* True
- \* False

#### **OUESTION 96**

Which one is the following is a salesforce.com definition for a Lead?

- \* Any person, organization or company that may be interested in your products and services, not yet customers
- \* An organization, individual or company involved with your business such as customers, competitors and partners
- \* Any potential revenue-generating event i.e. "sales deal"
- \* Any individual or influencer associated with an account

## **QUESTION 97**

Advanced filter conditions can be applied to a roll-up summary field:

- \* True
- \* False

## **QUESTION 98**

An administrator at Universal Containers has been asked to prevent users from accessing Salesforce from outside of their network.

What are two considerations for this configuration?

#### Choose 2 answers

- \* IP address restrictions are set on the profile or globally for the org.
- \* Users can change their password to avoid login IP restrictions.
- \* Enforce Login IP Ranges on Every Request must be selected to enforce IP restrictions.
- \* Single sign-on will allow users to log in from anywhere.

# **QUESTION 99**

The formula editor may be used all of the following places EXCEPT:

- \* S-Control
- \* Formula Field
- \* Default Values on Standard Fields
- \* Workflow Field Updates

# How to Study the Salesforce ADX 201 Exam

Indeed, there are many ways to prepare for the Salesforce ADX 201 exam. Various strategies can be developed for this evaluation.

Candidates can select internet PDFs on the main website of Salesforce, and even refer to online videos. The certification team has a clear opinion that it should be tested utilizing high-quality test engines, which are consistent with the true analysis, to consider the various testing study components and tools.

Administrative Essentials for New Admins in Lightning Experience ADX 201 is a great course recommended by Salesforce to prepare for the exam. It's a five-day course designed to offer interactive and extensive training to help you achieve success with Salesforce Lightning. After this course participants will gain a better understanding of how to setup, configuration and maintain their organization's Salesforce applications.

In this segment, we will address whether all aspects should be called or requires while training for qualification, which is one of the hardest issues for everyone to teach you how to learn. You should, first of all, have research content, because if we say study material, then all eBooks and some videos should be available so that you can actually comprehend and catch information very quickly as you combine all eBooks, e-learning, and videos. One of the main problems for any participant is that they still do not have enough time to review all the Salesforce ADX 201 Exam content even though they have the correct study material. The **ADX 201 practice exam dumps** supplied by ValidBraindumps, which are based on the course material, will now be part of the scenario and after stydying these exam dumps, partipants must take the **ADX 201 practice exams**. Per applicant was suggested by our experts for making a few notes.

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