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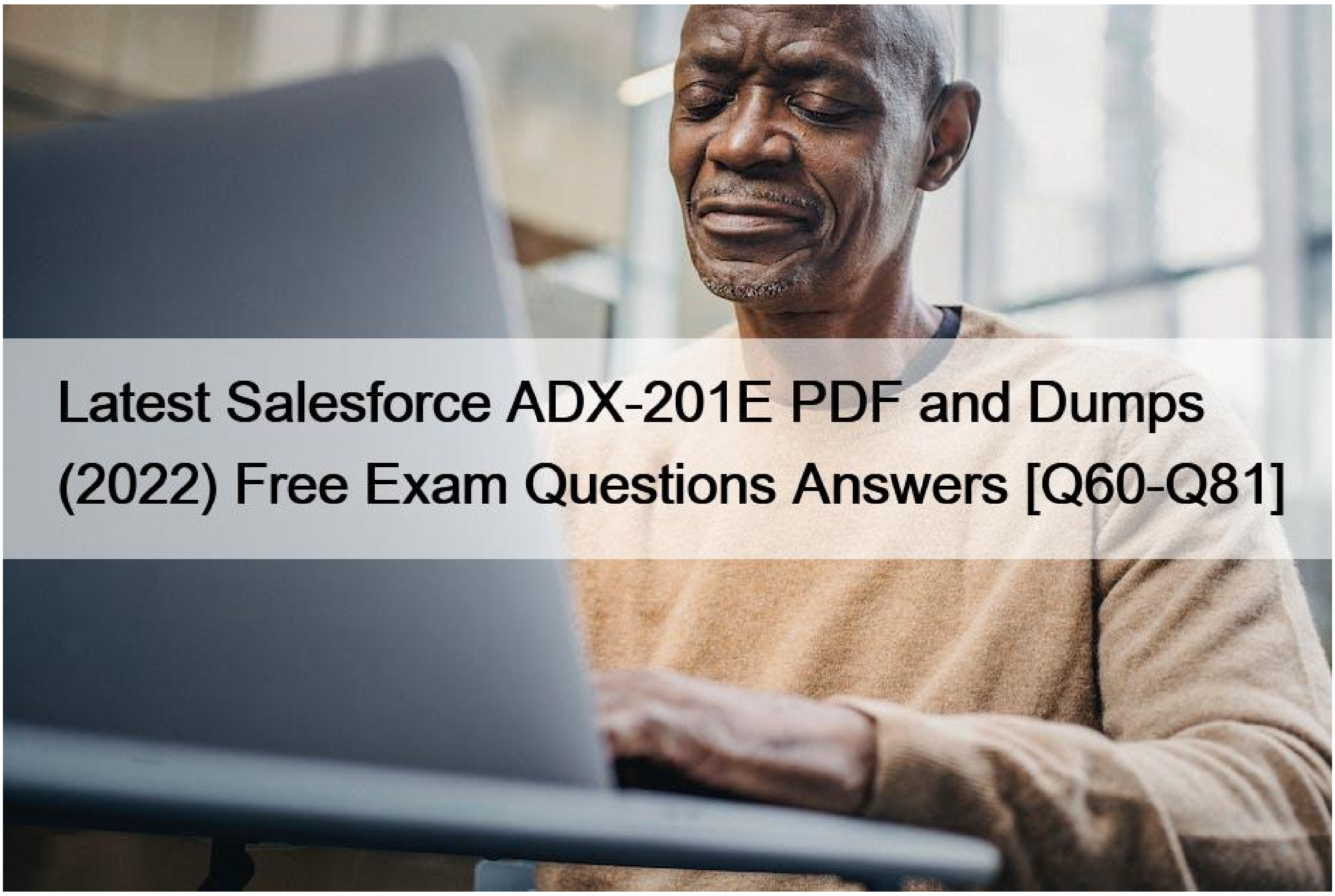

Latest Salesforce ADX-201E PDF and Dumps (2022) Free Exam Questions Answers
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NEW QUESTION 60

Cloud Kicks (CK) has e sneaker maintenance plan that It Includes with all orders for Its new line of Bluetooth-enabled custom sneakers. The sneaker maintenance plan gives each customer 6 months of phone support in case they have Issues with their new sneakers. The administrator at CK is having a hard time keeping up with the work associated with managing the maintenance plan.

What should the administrator do to help manage the plan?
* Use Flow to automatically create and assign entitlements.
* Create a support process for the maintenance plan.
* Ensure milestones are in place for the maintenance plan.
* Set up and configure entitlement templates.

NEW QUESTION 61

Sales Rep Phil Smith has an opportunity for 55,000 in the Commit stage. Which aggregates on Phil’sforecast willinclude this amount? Choose three answers.* (1 Point)
* Pipeline
* Best Case
* Commit
* Closed

NEW QUESTION 62

An administrator has initiated the process of deploying changes from a sandbox to the production environment using the Visual Studio Code.

Which three pieces of information must be supplied to Visual Studio Code during this process? Choose 3 answers. * (1 Point)
* Using SFDX commands, create a change set and add the metadata components
* Deploy the metadata components using a SFDX command
* Set the environment as the default environment
* Authorize the environment in to which the changes will be deployed
* Authorize change set connection information

NEW QUESTION 63

When using Customizable Forecasts, which forecast category is not included in the forecast? * (1 Point)
* Closed
* Omitted
* Pipeline
* Best Case

NEW QUESTION 64

Sales reps at Cloud Kicks have noticed there are similar account records found on Account list views m Duplicates component on the Lightning account record page displays no potential duplicates.

What should the administrator customs to improve the output of the Potential Duplicates component?
* Duplicate Rules
* Duplicate Record Sets
* Duplicate Jobs
* Duplicate Jobs
* Duplicate Reports

NEW QUESTION 65

Which three actions should occur when an administrator clicks save after making a number of modifications to Knowledge data categories in a category group and changing their positions in the hierarchy?

Choose 3 answers * (1 Point)
* The articles and questions visible to users change
* The contents of the category drop-down menu change
* Users may temporarily experience performance issues when searching for articles
* The history of article usage is reset to zero utilization
* Users are temporarily locked out of their ability to access articles

NEW QUESTION 66

Cloud Kicks tracks project details in a custom Project object. Project Milestones are tracked in a second custom object, with a reference to the parent Project record. Users need to automatically create a standard set of related Project Milestones when a Project record is created.

What is the recommended automation solution?
* Field Service flow
* Scheduled flow
* Before-save autolaunched flow
* After-save autolaunched flow

NEW QUESTION 67

AW Computing uses a private sharing model for cases. A select group of five users need read/write access to all cases with a specific record type. Of these users, one is assigned the Support Manager profile and four are assigned the Support Representative profile. How can the administrator meet this requirement?
* Create a public group for the users and a custom parent case record with the record type; share this case by record owner.
* Create a public group for the users and use criteria-based sharing rules to share cases with the record type to that group.
* Modify the Support Manager and Support Representative profiles to View All Data access on all cases with the record type.
* Create a new profile for the five users with View All Data access; remove access to the record type from all other profiles.

NEW QUESTION 68

A sales user is assigned to a permission set group that gives them Modify All access to Accounts. An administrator assigns the same user to a muting permission set that mutes Deletes access on Account.

What level of access will the sales user have on the Account object?
* Read-only
* Modify All
* Read, Create, and Edit
* No Access

NEW QUESTION 69

The Cloud Kicks online Lead Intake form was recently updated to allow for new choices on some older picklist fields. The leads are all being created properly in Salesforce, but reps are getting errors as they try to work the leads.

What tool should the administrator use to evaluate what is causing the errors?
* Login History
* Debug Log
* Setup Audit Log
* Record History

NEW QUESTION 70

Dylan has submitted a vacation request for approval by his manager, but the manager is not receiving any email alerts. What can you use in order to troubleshoot the issue? Choosetwoanswers.* (1 Point)
* Email log

* The Setup Audit Trail
* Debug Log
* A Time-Based Workflow

NEW QUESTION 71

The VP of sales wants to require that the next step field is always updated when an opportunity stage is changed.

How can this process be automated?
* Create a validation rule with the following formula:

AND(ISCHANGED(StageName),NOT(ISCHANGED(NextStep))).
* Create a workflow rule with the following formula:

AND(ISCHANGED(StageName),NOT(ISCHANGED(NextStep))
* Create a validation rule with the following formula:

AND(ISCHANGED(ISPICKVAL(StageName)),NOT(ISCHANGED(NextStep))).
* Create a workflow rule with the following formula:

AND(ISCHANGED(ISPICKVAL(StageName)),ISCHANGED(NextStep)).

NEW QUESTION 72

The administrator at AW Computing has received an email for a system error indicating that their organization has reached is hourly limit processing workflow time triggers.

Which two processes should the administrator review? Choose 2 answers
* Time-Based Workflows
* Paused now Interviews
* Apex Triggers
* Debug Logs

NEW QUESTION 73

What access can users have to Accounts and Opportunities when territory management is enabled? * (1 Point)
* Transfer and Delete opportunities regardless of the owner of the record
* View Account records regardless of the account record owner
* Edit,TransferandDeleteOpportunityrecordsregardlessoftherecordoftheowner
* Edit Opportunity records regardless of the account owner

NEW QUESTION 74

The administrator at Cloud Kicks created a flow in a sandbox that walks service agents through the Return Merchandise Authorization creation process. The administrator deployed the flow to production with a Change Set. Users are unable to use the flow in production.

Which step should the administrator take?

Activate the flow administrator take?

* Activate the flow manually after deployment.
* Include the active and prior inactive flow version in the Change Set.
* Ensure there is an active flow version in the sandbox.
* Deployment the flow, with the Metadata API instead of Change Sets

NEW QUESTION 75

When should an administrator apply a permission set to a user or group of users versus configuring the user’s profile with the necessary access?
* When a user is part of a team with an assigned profile that covers the majority of their needs but requires just a little less access than the rest of their team.
* When a user is part of a team with an assigned profile that covers the majority of their needs but requires more access than the rest of their team.
* When an organization’s sharing model is too broad and they need to restrict access beyond what their sharing model and existing profiles provide.
* When an organization has opted out of using the standard profiles and created custom profiles.

NEW QUESTION 76

Your organization-wide defaults for access rights to Price Books are set to Use, but only Sales Reps should have access to Price Books, What should be your first step? * (1 Point)
* Change the organization-wide default setting to No Access.
* Change the organization-wide default setting to View Only.
* Leave the organization-wide default setting, but change the Sales Reps’ access rights.
* Change the Sales Reps’ access rights to Use.

NEW QUESTION 77

Administrator has been tasked with creating a new custom field on the Account object called Government Der. The compliance department has determined that this field contains sensitive Information and needs to be encrypted using Classic Encryption.

How will this impact users when reading, editing, or reporting on Accounts?
* Encrypted fields are unable to be used the report criteria or list views filters.
* Users will need the View Encrypted Data permission to edit the field.
* Encrypted fields can be added to a list view and rule filters.
* Users with the View Encrypted Data permission can see the field, regardless of Field-Level Security.

NEW QUESTION 78

A change set has already been uploaded but changes need to be made to its contents.

what is a best practice for adding these changes?
* Edit existing change set, add needed changes, upload again.
* Delete existing change set, add changes to new change set, upload change set
* clone the change set, add needed change set and upload again.
* Manually make changes in change set destination org.

NEW QUESTION 79

Universal Containers uses Enterprise Territory Management to manage its sales territories. The sales managers want to see who the

account is manually shared outside of territory rules. How can the system administrator meet this requirement? * (1 Point)
* Add the “Users in Assigned Territories” related list to the sales page layout
* Add the “Assigned Territories” related list to the sales page layout
* Add “Assign Territories” permission to the sales manager’s profile
* Add “Manage Territories” permission to the sales manager’s profile

NEW QUESTION 80

Which two ways can an administrator review the page performance for a Lightning record page?

Choose 2 answers
* Lightning Usage App
* Analyze Button
* Activation Button
* Pages Menu

NEW QUESTION 81

The director of sales wants to make sure that every opportunity has either a sales engineer or an account executive assigned to the deal.

How should the administrator meet this requirement?
* Write a validation rule that checks if the fields are blank and require that one of them of completed in order to save the opportunity.
* Create a different record type for deals with Sales Engineers and deals with Account Executives to capture one or the other.
* Require the Sales Engineer and the Account Executive lookup fields on the page layout.
* Assign a task to the owner if an opportunity is created without one of these fields filled out.

Salesforce ADX-201E Exam Syllabus Topics:

TopicDetailsTopic 1- Describe the Role of an Administrator- Conditional Formatting and ChartsTopic 2- Company Information and Licensing- Administrator ResponsibilitiesTopic 3- Teams and Manual Sharing- Salesforce ArchitectureTopic 4- Build a Flow to Update a Field- Data Quality and Cleansing ToolsTopic 5- Organization-Wide Defaults- Customize the Existing User Interface (UI)Topic 6- Customize Standard Functionality- Fiscal Year and CurrencyTopic 7- Automation Fundamentals - Salesforce FundamentalsTopic 8- Feature Access and Object Security- Record Types, Business Process, and Path

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