Advanced-Administrator Dumps By Pros - 1st Attempt Guaranteed Success [Q37-Q57

Advanced-Administrator Dumps By Pros - 1st Attempt Guaranteed Success 100% Guarantee Download Advanced-Administrator Exam Dumps PDF Q&A Q37. Which permission do you need to manage entitlements? Choose two answers. * (1 Point)
* “Manage Entitlements”
* “Customize Application”
* “Customize Entitlement”
* “Manage Application”

Q38. Cloud Kicks has updated several profiles and created a new app in the sandbox. After testing, everything is working as expected. Which two options should the administrator use to migrate these changes to production from the sandbox?

Choose 2 answers
* Package deployment
* Change Data Capture
* Outbound Change Set
* Inbound Change Set

Q39. Your company sells large mainframes that are delivered in one delivery but are paid for with several regular installments. What type of schedule should you set up?
* Default Quantity Schedule
* Default Revenue Schedule
* Default Revenue and Quantity Schedule
* Don’t create any default schedule

Q40. Cloud Kicks would like to establish a backup administrator who can assign but not modify user permission How should this be accomplished?
* Configure a custom administrator profile.
* Assign ‘the user the System Administrator profile.
* Set up the user as a delegated administrator.
* Create an administrator permission set group

Q41. A system administrator would like to find out what ip ranges were recently added to the network access ip ranges list. What took can be used to obtain this information?
* Debug log
* Setup audit trail
* Network deny log
* Network access log

Q42. When should an administrator consider when using Person Accounts’
* In a B2B business model and is selling to the primary contact at a business organization.
* In a complex business model and the users find it easiest to record Opportunity information on Contacts rather than Accounts.
* In a business model that needs a separate Contact and Account to be included on all Case records submitted.
* In a B2C business model and the consumer is the intended recipient of sates and marketing attention.

Q43. The administrator at Universal Containers needs to convert a lookup relationship to a master-detail relationship. What should the administrator verify to ensure that conversion is successful?
* No roll-up summaries exist on the lookup object
* The owner is the same for all related records
* The lookup field in all records contains a value
* The lookup field is required on the child object

Q44. Universal Containers wants to use the Omni Channel routing feature in Service Cloud. They are using assignment rules and want to ensure that the routing chosen meets the requirements.

What should an administrator take into consideration before implementation?
* The least active routing model looks for the agent who has the largest maximum work capacity.
* Assignment rules are triggered when Omni-Channel routing routes a work item to an agent and the agent accepts the work.
* Assignment rules are triggered when an agent accepts the work and edits and saves the work.
* If there is a tie in the Omni-Channel routing logic, Omni-Channel routes the work to the agent who most recently received a work item.

Q45. The wrong choices on the list should be improved.

A lead needs to be assigned automatically to a Sales Rep if there has been no action on the account after 10 days. And the Deal status should be set to “Stalled” after it has been approved by a Manager. Which automation processes can a system administrator use?
* Validation Rule. Assignment rule. Approval Process.

* Assignment Rule. Approval Process. Workflow Rule
* Assignment Rule, Approval Process.
* Assignment Rule. Auto-Response Rule, Workflow Rule

Note: You can use the same Workflow Actions in Approval Processes that you use in Workflow.

Q46. The wrong choices on the list should be improved.

A lead needs to be assigned automatically to a Sales Rep if there has been no action on the account after 10 days. And the Deal status should be set to “Stalled” after it has been approved by a Manager. Which automation processes can a system administrator use? * (1 Point)

* Validation Rule. Assignment rule. Approval Process.
* Assignment Rule. Approval Process. Workflow Rule
* Assignment Rule, Approval Process
* Assignment Rule. Auto-Response Rule, Workflow Rule

Q47. Users at AW Computing are receiving a duplicate message when they enter contacts with common first and last names. Management wants to improve the user experience but also keep the data Integrity of contacts.

What should an administrator implement for this issue?

* Update the matching method on the rule from fuzzy to exact for First Name and Last Name.
* Change the duplicate rule to report Instead of alert so the message is avoided.
* Include the Email field to the existing matching rule for a more exact match.
* Add a secondary matching rule to the duplicate rule to match on the associated customer.

Q48. Administrator has been tasked with creating a new custom field on the Account object called Government Der. The compliance department has determined that this field contains sensitive Information and needs to be encrypted using Classic Encryption.

How will this impact users when reading, editing, or reporting on Accounts?

* Encrypted fields are unable to be used the report criteria or list views filters.
* Users will need the View Encrypted Data permission to edit the field.
* Encrypted fields can be added to a list view and rule filters.
* Users with the View Encrypted Data permission can see the field, regardless of Field-Level Security.

Q49. Sales reps end partner consultants at Cloud Kicks work on the same kinds of shoe deals. The administrator has been asked to ensure that the Profit new on the Opportunity object is available to sales reps and is hidden from partners using Field Level Security.

Which two features should the administrator use to fulfil this request?

Choose 2 answers

* Permission Set
* Record Type
* Organization-wide Defaults
* Profiles

Q50. What type of data can be migrated between environments using change sets? Choose 2 answers

* Account team roles
* Custom fields
* Field type changes
* Email templates

Q51. Your organization-wide defaults for access rights to Price Books are set to Use, but only Sales Reps should have access to Price Books, What should be your first step? * (1 Point)
* Change the organization-wide default setting to No Access.
* Change the organization-wide default setting to View Only.
* Leave the organization-wide default setting, but change the Sales Reps’ access rights.
* Change the Sales Reps’ access rights to Use.

Q52. An administrator at Cloud Kicks has been asked to reduce the file size of full data exports in order to have quicker exports.

Which three recommendations should the administrator make?

Choose 3 answers
* Reduce the amount of objects per export.
* Request a backup file every 5 days.
* Deselect ‘Include images, documents, and attachments’ in the export.
* Unselect the recycle bin in the object export option.
* Keep deleted record counts to a minimum.

Q53. Universal containers is using a web-to-lead from to collect contact information on people interested in its product and wants to ensure that these leads are contacted in a timely manner. The following actions are required:

? send the lead an email with appropriate product information, depending on which product was selected on the web-to-lead form

? Assign the appropriate salesperson to be the lead owner, depending on the product selected

? create a task for the salesperson to follow up with the lead.

At a minimum, which combination of salesforce automation tools will be

required to meet these requirement?
* lead assignment rule and publisher action.
* Lead assignment rule, auto response rule and workflow rules
* Lead assignment rule and auto response rule.
* Lead assignment rule and workflow rule

Q54. Ursa Major Solar uses the custom object Product Development to track Ideas R&D is wording on. A former administrator added the custom object Potential Name with a lookup to Product Development to allow R&D to track names under consideration for those product. The R&D manager recently ran a record and noticed several potential names where the relationship to the Product Development record was missing. The current administrator needs to change this relationship to master detail to ensure a potential name only exists when there is product development.

Which two options are available for altering the existing Potential Name records for the deployment of this change to be successful?

Choose 2 answers
* Move any Potential Name records with blank lookup fields to the recycle bin.
* Assign any Potential Name records with blank lookup fields to an existing record from Product Development.
* Remove any existing data in the lookup field n Potential Name records
* Remove the lookup field from the page layout so the data is maintained without changes.

Q55. How to create a report showing Company growth Year after Year. What function to use ?
* PARENTGROUPVAL
* PREVGROUPVAL
* DATEVAL
* PRIORVALUE

Q56. Which of the following data enrichment options is available to a system administrator through the Social Accounts, Contacts, and Leads feature?
* Use Facebook to import educational background
* Use the Company’s salesforce Facebook account
* Use Linkedln to import educational background
* Use Twitter to view recent tweets posted by a contact

Q57. VP of Sales wants to automatically add the account name to the opportunity name once a record is saved. How can this be done?
* Use an Apex Trigger
* Enforce an opportunity naming guideline for Sales Reps
* Create a Workflow Rule with an immediate workflow trigger to update the opportunity name field

Certification Path

Salesforce Administrator Certification is a prerequiste for this exam.

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