[Aug 18, 2023 TVB-201 Dumps Full Questions - Exam Study Guide [Q59-Q79

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Salesforce TVB-201 exam is a proctored exam, which means that you will need to take it under the supervision of a proctor. You can take the exam online, but you will need to have a reliable internet connection and a webcam to be able to take the test. TVB-201 exam lasts for 90 minutes, and you will need to answer 60 multiple-choice questions.

NO.59 Universal Containers has a public read only sharing model on accounts. A new sales team has been created that will be dealing with high-security customers. The administrator has been asked to hide these accounts from anyone NOT on this team.

Which two steps must be taken to hide these accounts without impacting access to the rest of the Sales team? Choose 2 answers
* Create ownership-based sharing rules
* Create a new account type to separate both teams.
* Change the new team role to be outside the company hierarchy.
* Change organization-wide default on account to private.

NO.60 Which three settings are controlled by a users profile?

Choose 3 answers
* Locale settings
* Field -level security
* a Record type assignment
* Feature license assignment
* Assigned apps

NO.61 A system administrator wants to ensure that unique data is always input into a specific field.

Which two field properties should be configured?

Choose 2 answers
* Required
* Unique
* Default value
* Data Type

NO.62 Cloud Kicks has decided to delete a custom field.

What will happen to the data in the field when it is deleted?
* The data in the field is stored for 20 days.
* The data is permanently deleted.
* The data associated with the field is required.
* The data is restorable from the recycle bin.

NO.63 What will happen when a user attempts to log In to Salesforce from an IP address that is

outside the login IP range on the user’s profile but within the organization -wide trusted IP range?
* The user will be able to log in without activating the computer.
* The user will be able to log in after answering a security question.
* The user will not be able to log In at all.
* The user will be able to log in after the computer is activated.

NO.64 Dreamhouse realty wants to offer a form on its experience cloud site where inspectors will submit findings from a property inspection.

Which feature should an administrator place on the page to fulfill this requirement?
* Related List
* Autolaunched Flow
* Record Detail
* Screen Flow

NO.65 The administrator at Universal Container has created two objects: Containers_c Purchase_c, Management has requested that all container records display on purchase records in Salesforce.

Which type of relationship between Containers_c and Purchase_c should satisfy the requirement?
* Roll-Up Summary field
* Formula field

* Master-detail field
* Lookup field

A lookup field is a type of field that allows administrators to create a relationship between two objects by linking records from one object to another object. For example, a lookup field can link an account record to a purchase record by storing the account ID on the purchase record. A lookup field allows users to select an existing record from a pop-up window or create a new record from the same window. Reference: https://help.salesforce.com/s/articleView?id=sf.relationships_lookup.htm&type=5

NO.66 Which two actions can be completed with a workflow field update.

Which two actions can UMS complete with this feature?

Choose 2 answers
* Change the record type of a record.
* Select a formula field for a field update.
* Apply a specific value to a field.
* Update the value of a field on a child object.

NO.67 An administrator needs to create a one-to-many relationship between two objects with limited access to child records.

What type of field should the administrator use?
* Roll-up summary
* Master-detail field
* Cross Object formula
* Lookup field

A lookup field is a type of field that creates a relationship between two objects and allows users to select a record from one object as a value for another object. A lookup relationship creates a one-to-many relationship between two objects, where each parent record can have many child records but each child record can have only one parent record. A lookup relationship also allows limited access to child records, meaning that users can see only those child records that they have access to based on their profile permissions and sharing settings. Reference: https://help.salesforce.com/s/articleView?id=sf.relationships_lookup.htm&type=5

NO.68 An administrator is building a Lightning app and sees a message that a My Domain must be set up first.

What should the administrator take into consideration when enabling My Domain?
* Single sign-on must be disabled prior to implementing My Domain.
* The login for all internal and external users changes to the My Domain login
* A deployed My Domain is irreversible and renaming is unavailable.
* The URL instance for a My Domain stays the same for every release

My Domain is a feature that allows administrators to create a custom domain name for their Salesforce org that replaces their instance URL (such as na35.salesforce.com). My Domain provides benefits such as improved security; enhanced branding; faster navigation; access to Lightning components; etc. However, one of the considerations when enabling My Domain is that it changes how users log in to Salesforce – instead of using their instance URL login (such as login.salesforce.com), they have to use their My Domain login (such as mydomain.my.salesforce.com). This applies to all internal and external users who access Salesforce via web browser or mobile app. Reference: https://help.salesforce.com/s/articleView?id=sf.domain_name_overview.htm&type=5

NO.69 At universal Containers, users would like to be able to share Salesforce records with other members of their team, while collaborating around general topics as well.

Which are two considerations for enabling this functionality?

Choose 2 answers

* Collaboration groups are created automatically for every department.
* Object layouts should be configured to include the groups related list.
* The Add Record action must be configured in the group publisher.
* An administrator needs to create a group to enable record sharing

To enable record sharing and collaboration with groups, you need to add the groups related list to the object layouts and configure the Add Record action in the group publisher.

NO.70 Cloud Kicks needs to change the owner of a case when it has been open for more than 7 days.

How should the administrator complete this requirement?
* Escalation Rule
* Assignment Rule
* Auto – Response Rules
* Validation Rule

An escalation rule is a tool that allows administrators to automatically escalate cases based on certain criteria and time triggers. For example, an escalation rule can change the owner of a case, send an email notification, or update a field value when a case has been open for more than 7 days. An escalation rule consists of multiple rule entries that define the criteria and actions for each escalation scenario. Reference: https://help.salesforce.com/s/articleView?id=sf.case_escalation.htm&type=5

NO.71 Sales users at Universal Containers are reporting that it is taking a long time to edit opportunity

records. Normally, the only field they are editing is the Stage field.

Which two options should the administrator recommend to help simplify the process?

Choose 2 answers
* Add a path for stage to the opportunity record page.
* Use a Kanban list view for Opportunity.
* Configure an auto launched flow for Opportunity editing.
* Create a simplified Opportunity page layout.

NO.72 Universal Containers has decided to implement Salesforce Einstein Analytics for a subset of its users. How should the administrator enable users with permissions to use Einstein Analytics features?
* Create a new permission set for each type of Einstein Analytics permissions, then assign users.
* Create a custom permission set, then add the permission set to existing user profiles.
* Create a sharing group for users, then add the Einstein Analytics permissions.
* Create new profiles for users that will have Einstein Analytics permissions.

NO.73 Northern Trail Outfitters has a custom quick action on Account that creates a new Case.

How should an administrator make the quick action available on the Salesforce mobile app?
* Modify compact Case page layout to include the action.
* Add the Salesforce Mobile and Lightning Experience action to the page layout.
* Include the action in the Salesforce Mobile Navigation menu.
* Create a custom Lightning App with the action.

NO.74 Cloud Kicks wants users to only be able to choose Opportunity stage closed won if the Lead source has been selected.

How should the administrator accomplish this goal?
* Make Lead Source a dependent picklist to the Opportunity stage field.

* Configure a validation rule requiring Lead Source when the stage is set to closed won.
* Change the Opportunity stage field to read only on the page layout.
* Modify the Opportunity stage a dependent picklist to the Lead source field.

NO.75 The administrator at DreamHouse Realty added an email quick action to the Case page layout and is unable to see the action on the case feed.

Which feature must be enabled to ensure the quick action will be displayed as expected?
* Email Notifications
* Email-to-Case
* Email Alerts
* Email Templates
Email-to-Case allows you to create cases from incoming emails. You need to enable this feature and set up routing addresses and case creation settings.

NO.76 Sales Users at Cloud Kicks are requesting that the data in the industry field on the Account object displays on the Opportunity page layout.

Which type of the field should an administrator create to accomplish this?
* Custom Account Field
* Standard Account Field.
* Cross Object Formula Field
* Master detail relationship Field

NO.77 Users at Cloud Kicks are reporting different options when uploading a custom picklist on the Opportunity object based on the kind of opportunity.

Where Should an administrator update the option in the picklist?
* Fields and relationships
* Related lookup filters
* Record Type
* Picklist value sets
Record types allow you to update the options in a picklist based on the kind of opportunity.

NO.78 Which two capabilities are considerations when marking a field as required In Object Manager?

Choose 2 answers
* The field Is added to every page layout on that object.
* The field Is universally required to save a record on that object.
* The field Is optional when saving records via web-to-lead and web-to-case.
* The field Is not required to save records via the API on that object.

NO.79 The business development team at Cloud Kicks thinks the account creation process has too many fields to fill out and the page feels cluttered. They have requested the administrator to simplify the process.

Which automation tool should an administrator use?
* Approval process
* Workflow rule
* Flow builder
* Validation rule

Flow builder is an automation tool that allows administrators to create flows that guide users through screens, collect data, and perform actions on records. It can be used to simplify the account creation process by creating a screen flow that shows only the essential fields for creating an account and hides any unnecessary fields or sections from the page layout. Approval process, workflow rule, and validation rule are not automation tools that can simplify the account creation process; they are used for different purposes such as approving records, updating fields, or enforcing data quality. Reference: https://help.salesforce.com/s/articleView?id=sf.flow_builder.htm&type=5

Salesforce TVB-201 certification exam is an essential step for individuals looking to become proficient in Salesforce administration. By passing TVB-201 exam, individuals can demonstrate their skills and knowledge to potential employers, and gain the confidence to manage and customize Salesforce effectively.

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