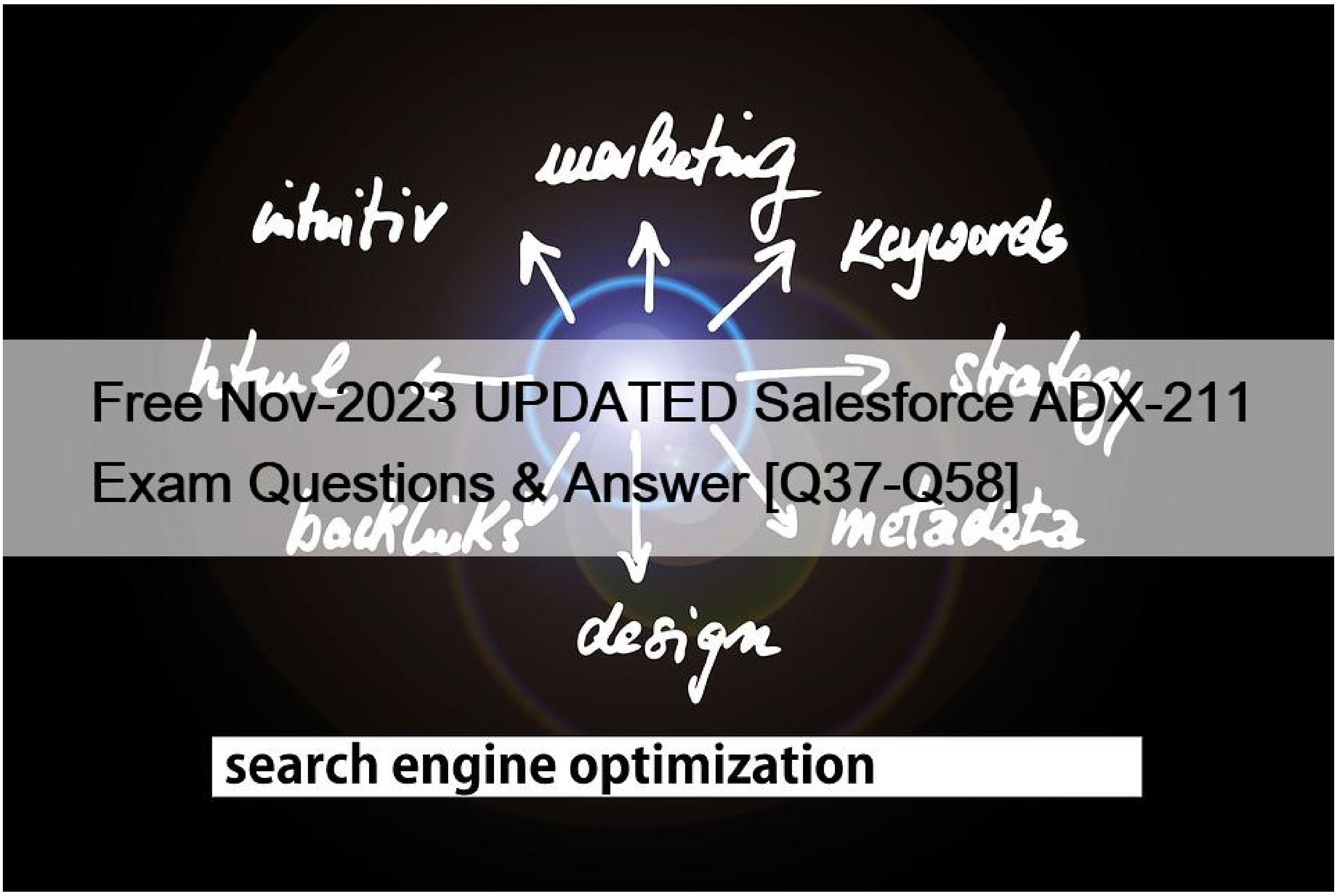
Free Nov-2023 UPDATED Salesforce ADX-211 Exam Questions & Answer [Q37-Q58



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NO.37 Which two ways can an administrator review the page performance for a Lightning record page?

Choose 2 answers
* Lightning Usage App
* Analyze Button
* Activation Button
* Pages Menu

NO.38 What should an administrator use as an alternative to a Process Builder to expedite the time required to update the records?
* Before save How Trigger
* Batch Update
* Workflow Rule Field Change
* Screen Row

NO.39 Universal Containers has four sales regions: North America, APAC, EMEA, and LATAM. Each sales region is led by a VP of Sales. Each of the VPs wants to have a dashboard emailed to them every Monday morning that contains components with only the data for their region. How can an administrator meet this requirement?
* Create a reporting snapshot and check the dashboard option, scheduled to be delivered on Monday mornings.
* Create one dashboard that includes a filter for each region, scheduled to be delivered on Monday mornings.
* Create a separate dashboard with data specific to each sales VP, scheduled to be delivered on Monday mornings.
* Create one dashboard using Visualforce to create a filter, scheduled to be delivered on Monday mornings.

NO.40 The Marketing Manager at Universal Containers wants to change the column headings for several of the fields on opportunity reports.

What approach should and administrator take to meet the requirements?
* Build a Custom Report type and use Display As in Edit Layouts to make the requested changes.
* Create bucket fields for each field and enter the new column heading in the Bucket Name Field.
* Edit the fields Available for Reports sections in the Opportunities report type to make the changed.
* User Rename tabs and labels to change the field labels as needed.

NO.41 An administrator at AW Computing noticed that a custom field on the Contact object was changed from text to text area.

What tool should the administrator use to investigate this change?
* Developer Console
* Field History Tracking
* Debug Log
* View Setup Audit Trail

The View Setup Audit Trail page lets you view the 20 most recent setup changes made to your org. You can also download a file of the last six months of setup changes. Reference:
https://help.salesforce.com/s/articleView?id=sf.monitoring_setup_audit_trail.htm&type=5

NO.42 AW Computing wants to enable a backup resource to assign permissions while restricting the backup resource’s ability to create or modify permission sets.

Which feature should be employed to accomplish this request?
* Assignment Rules
* Delegated Administrator
* View All Users Permission
* Customize Application Permission

NO.43 On a monthly basis, an administrator would like to pull data related to service contracts from Salesforce to store elsewhere. Which two ways can an administrator accomplish this? Choose 2 answers
* Use the “Object Export” feature under Data Management
* Use Data Exporter to export the data each month.
* Use Data Loader to export the data each month.
* Configure the “Schedule Export” options under Data Export

NO.44 AW Computing has a private sharing model for Its accounts, but a sales rep occasionally needs ass/stance from an engineer. What feature should be used to grant the engineer access to the necessary account, while maintaining the company’s data security?
* Permission Set
* Permission Set Group
* Account Teams

* Custom Profile
Account teams are groups of users who work together on an account. Administrators can enable account teams and grant team members different levels of access to accounts and related records such as contacts, opportunities, and cases. By using account teams, Cloud Kicks can grant engineers access to the necessary accounts when they need assistance from them, while maintaining data security for other accounts that they do not need to access. Reference:
https://help.salesforce.com/s/articleView?id=sf.accountteam.htm&type=5

NO.45 Ursa Major Solar has a junction object that connects Docs with Solar Panels. The administrator needs users to be able to see all the solar panels that a Dot is related to. Users already have access to the Bot and the Junction, but not the Solar Panel object.

What access docs the user need to be able to see the solar panel records?
* Read permission is required on both master records.
* Access permission Is not required on either master record.
* Create permission Is required on both master records.
* Read permission is required on at least are master record.

NO.46 Universal Containers wants to allow community visitors to submit support cases without logging into the community.

Which two features are required to implement this request?

Choose 2 answers
* Case assignment rules
* Case feed actions
* web-to-case
* New case quick action

NO.47 Ursa Major Solar has a training sandbox with 160MB of test data that needs to be refreshed every other day.

Which two sandboxes should be used in this instance?

Choose 2 answers
* Partial
* Developer
* Developer Pro
* Full

NO.48 Universal Containers created a few new fields on the account object as well as a new section on the page layout in the config sandbox. After positive test results, the administrator created and uploaded a change set with the new fields from the sandbox to production. Unfortunately, the administrator forgot to add the page layout.

Which two options can the administrator take to deploy the page layout?

Choose 2 answers.
* Edit the change set in production to add the new page layout before deploying the change set.
* Deploy the existing change set. create and deploy a new change set containing the page layout.
* Add the page layout to the existing change set in the sandbox and upload the change set again.
* Clone the change set in the sandbox, add the new page layout to it and upload to production.

NO.49 The administrator at Universal Containers needs to convert a lookup relationship to a master-detail relationship.

what should the administrator verify to ensure that the conversion is successful?
* The lookup field is required on the child object.
* No roll-up summaries exist on the lookup object.
* The owner is the same for all related records
* The lookup field in all records contains a value.

NO.50 Sales reps at Ursa Major Solar often give discounts depending on the configuration of the solar panel system. Customers want to know what the different configuration options are. Sales management wants to ensure the opportunity pipeline is as accurate as possible.

What should sales reps do to ensure their quotes and opportunities reflect their sales?
* Update the quote record each time the customer requests a different product configuration, and clicks the sync button to update the opportunity.
* Create a new quote record for each of the different product configurations. Sync the most likely to be purchased back to the opportunity.
* Create new opportunities for each quote request. Change the forecast category to omitted for all except the most likely to be purchased.
* Use the products related list to associate the different configurations with the opportunity. Update the Amount field with the most likely purchase price.
Creating a new quote record for each of the different product configurations and syncing the most likely to be purchased back to the opportunity will ensure that their quotes and opportunities reflect their sales. This way, sales reps can show customers different options and prices, and keep track of which one is most likely to close. Syncing a quote with an opportunity will update the opportunity amount, stage, and expected revenue fields based on the quote information. Reference:
https://help.salesforce.com/s/articleView?id=sf.quotes_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.quotes_syncing.htm&type=5

NO.51 The finance director at Cloud Kicks asks the administrator for an exception report that shows all B2C accounts that are missing the credit card number. The credit card number is a classic encrypted field.

What action should the administrator take to meet this requirement?
* Add ‘View Encrypted Fields’ to a permission set assigned to Finance and system administrators and a summary report filtered by credit card number.
* Unmask the encrypted credit card number field to make it available and add a custom filter to a report where credit card number is blank.
* Build a custom checkbox called Has Credit Card’ that Finance checks when a credit card is recorded and a tabular report filtered on the checkbox equal to false.
* Create a summary report that includes a cross-filter to the Account object with a sub-filter for credit card number equal to null.

NO.52 An administrator at Cloud Kicks has been asked to reduce the file size of full data exports in order to have quicker exports.

Which three recommendations should the administrator make?

Choose 3 answers
* Reduce the amount of objects per export.
* Request a backup file every 5 days.
* Deselect ‘Include images, documents, and attachments’ in the export.
* Unselect the recycle bin in the object export option.
* Keep deleted record counts to a minimum.
Three recommendations that the administrator can make to reduce the file size of full data exports are:

Reduce the amount of objects per export. By selecting only the objects that are necessary for the backup and excluding the ones that are not, you can reduce the number of files and records that are exported and decrease the file size.

Deselect ‘Include images, documents, and attachments’ in the export. By unchecking this option, you can exclude the files that are stored in Salesforce as images, documents, or attachments from the export. These files can take up a lot of space and increase the file size significantly.

Keep deleted record counts to a minimum. By emptying the recycle bin regularly or using hard delete options, you can reduce the number of deleted records that are included in the export. Deleted records are still counted as part of the export limit and can increase the file size.

The other two options are incorrect because:

Requesting a backup file every 5 days does not reduce the file size of each export. It only increases the frequency of exports and may cause more storage issues.

Unselecting the recycle bin in the object export option does not reduce the file size of full data exports. It only applies to individual object exports and not to weekly or monthly exports.

NO.53 The sales agents at DreamHouse Realty have a profile that allows them to import records for a custom object called House. The agents only need to make imports occasionally and typically Import around 100 new records at a time.

What tool should the agents use to upload records?
* Bulk API
* Apex
* Date Import Wizard
* Data Loader
Data Import Wizard is a tool that allows administrators to import data for standard and custom objects in Salesforce using CSV files. Data Import Wizard can handle up to 50,000 records at a time and supports simple data transformations and validations. Data Import Wizard can be used to upload records for a custom object when the number of records is small and the import frequency is low.

NO.54 A user has pore with read-only permissions for the case object.

How can the user be granted edit permission for cases?
* Create permission set with edit permissions for the case object.
* Create a sharing rule on the case object with read/write level of access.
* Create a public group with edit permissions for the case object.
* Add the user in a role hierarchy above the users with edit permissions on the case object.

NO.55 Universal Containers has a Private sharing model for Accounts and Opportunities. A new team is being created from within the sales team that will be assigned all renewal opportunities. These users will need to see all closed won opportunities while keeping the account private.

How should the administrator meet this requirement?
* Create a public group for the renewals team and create a criteria based sharing rule on Opportunities.
* Create a new profile for the renewals team with View All permission enabled on Accounts and Opportunities.
* Create a permission set with View All enabled on Accounts and assign it to the new users.
* Update the organization-wide default on Opportunities to Public Read Only and add them to the opportunities team.
A public group is a grouping of users, roles, roles and subordinates, or other groups that can be used to share access to records or folders. A sharing rule is a rule that grants additional access to records based on certain criteria or ownership. In this case, the

administrator should create a public group for the renewals team and create a criteria based sharing rule on opportunities that grants read-only access to the group for all closed won opportunities. This way, the renewals team can see all the opportunities that are eligible for renewal while keeping the account private. Reference:
https://help.salesforce.com/s/articleView?id=sf.admin_sharing.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.sharing_rules.htm&type=5

NO.56 Cloud Kicks needs to automate several updates to lead records and update unrelated records. Select changes should happen every time a record is created or updated, Put other changes should only happen when the record is updated.

Which two options should the administrator use to automate these updates?

Choose 2 answers
* Use a Decision element with the “Only if the record that triggered the flow to run is updated to meet the condition requirements” option.
* Create a Process Builder that runs when a record is changed.
* Create a flow that runs when a record is created or updated.
* Use “formula evaluates to true” workflow rule with the ISCHANCEO function to make changes when the record Is updated.

NO.57 what type of data can be migrated between environments using change sets? choose 2
* Custom fields(100%)
* Email templates.(100%)
* standard field picklist values.
* Account team roles.

NO.58 Northern Trail Outfitters (NTO) has a private sharing model for records containing a customer’s credit Information. These records should be visible to a sales rep’s manager but hidden from their colleagues.

How should an administrator adjust NTO’s sharing model to ensure the correct amount of confidentiality?
* Use validation rules targeting the logged-in user.
* Add View All access for the object via the managers profile.
* Create sharing rules for each manager based on the record owner.
* Grant access using hierarchies via the sharing settings.

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