

Course 2023 CRT-211 Test Prep Training Practice Exam Download [Q97-Q118]



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Salesforce CRT-211 Certification Exam is a valuable certification for individuals seeking to become advanced administrators in the Salesforce ecosystem. By passing CRT-211 exam, candidates can demonstrate their proficiency in advanced administration concepts and increase their job opportunities and earning potential. To prepare for the exam, candidates should take advantage of the resources provided by Salesforce and invest time in studying and practicing advanced administration concepts.

Q97. Cloud Kicks has just released a new Process Builder on the Account in production. The end users keep getting error messages that prevent them from completing their updates to the Account.

Which three things should the administrator do to resolve this issue?

Choose 3 answers

- * Review the Error Email for the Process Builder and rectify the issues.
- * Manually make the updates to the Account as the logged-in user.

- * Deactivate the Process Builder in production.
- * Have the users refresh the Account page so they get the current Process Builder.
- * Fix the Process Builder in a sandbox and migrate the change to production.

To resolve the issue with the Process Builder, the administrator should do the following steps:

Review the Error Email for the Process Builder and rectify the issues. The error email contains information about what caused the error and how to fix it.

Deactivate the Process Builder in production. This will prevent further errors from occurring while the administrator fixes the Process Builder.

Fix the Process Builder in a sandbox and migrate the change to production. This will ensure that the Process Builder is tested and validated before deploying it to production. Reference:

https://help.salesforce.com/s/articleView?id=sf.flow_troubleshoot_error_email.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.flow_deploy.htm&type=5

Q98. A system administrator has unchecked the setting `Enable Content Pack Creation`. What can users do with content packs? Choose 1.

- * Modify existing content packs.
- * Edit description and title of existing content packs
- * All content Packs will be deleted.
- * hindi ko alam

Q99. How can the Social Accounts and Contacts feature be used to enrich the Salesforce data?

- * Users can use their twitter looms to display a contacts tweets when they are viewing contact records
- * The administrator can use the company's Facebook login to allow all users to see all public information on contacts
- * The administrator can log into LinkedIn to import publicly displayed education information for contacts
- * Users can use their Facebook logins to import education information for all of their Facebook friends

Q100. Select an option below that you would use to limit the number of records and assist with data consistency.

- * Picklist and dependent picklist fields
- * Custom lookup fields and lookup filters
- * Custom formula fields
- * Record types and page layouts
- * Workflow field updates

Q101. AW Computing organizes Its sales regions as East, Central, and West. Each region has sales reps, a sales director, and sales operations members. The organization-wide default for all objects is set to Private. Members of the operations team for the East region need access to all the accounts and opportunities in the region.

How should the administrator configure this requirement?

- * Instruct the operations team members to add themselves to the account teams.
- * Share an Opportunity sharing the with a public group containing the East operations profile.
- * Assign to a role in the role hierarchy positioned above the East sales director.
- * Utilize territory management to add the operations team to the East territory.

Territory management is a feature that allows you to grant access to accounts and opportunities based on criteria such as geography, industry, product line, or customer size. A territory is a grouping of accounts and users that represents a market segment or business unit. In this case, the administrator should utilize territory management to add the operations team to the East territory, which contains all the accounts and opportunities in the East region. This way, the operations team members can access all the records in their territory regardless of who owns them or what the organization-wide default is. Reference:

https://help.salesforce.com/s/articleView?id=sf.territories_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.territories_define.htm&type=5

Q102. What is allowed with Territory Management and the territory hierarchy but NOT with the standard Role Hierarchy? Choose 2 answers

- * Grant access to records regardless of ownership
- * Allow multiple forecasts for each user
- * Allow visibility into direct reports' records for management
- * Grant access to related records based on account sharing

Q103. Cloud Kicks wants its sales reps to always use the same full zip code format with a hyphen where applicable.

What should the administrator implement to help ensure consistent formatting?

- * Edit the standard field length to five characters.
- * Add a quick create function for the sales reps to use.
- * Create a REGEX function to use in a validation rule on the field.
- * Add a help text instructing the sales rep on how to enter this field.

Q104. What should the administrator consider before enabling Person Accounts?

- * Person Account cannot be disabled.
- * Person Account requires less data storage.
- * Person Account and Business Accounts cannot be in the same sharing model.
- * All standard Account news can be converted to Person Account field.

Person Account cannot be disabled is something that the administrator should consider before enabling Person Accounts. Person Accounts are a special type of accounts that allow storing information about individual people who are not associated with an organization or business account. Once Person Accounts are enabled, they cannot be disabled or removed from the org without contacting Salesforce support

Q105. Cloud Kicks wants to implement multi-factor authentication (MFA) to help better secure its Salesforce org.

Which two options should the administrator consider to use MFA?

Choose 2 answers

- * An Authentication App
- * A Username and Password
- * A Security Token
- * An Encryption Key

An authentication app is a mobile app that generates verification codes for logging in to Salesforce or other services that require multi-factor authentication (MFA). A username and password are also required for logging in to Salesforce, but they are not sufficient for MFA. Reference: https://help.salesforce.com/s/articleView?id=sf.identity_auth_apps.htm&type=5

Q106. A user at Universal Containers wants to load records into a custom object named Location from a .csv file. While using Data Loader, they cannot find the Location object.

What are two reasons this is happening?

Choose 2 answers

- * The label of Location may have been changed.
- * Data Loader should only be used with standard objects.
- * Location has a master-detail field to Account.

* The user's profile needs create access to Location.

Two reasons why the user cannot find the Location object while using Data Loader are:

The label of Location may have been changed. The label of an object is the name that is displayed in the user interface and can be different from the API name that is used by Data Loader and other tools. If the label of Location has been changed to something else, such as Site or Venue, then the user may not be able to find it by searching for Location in Data Loader. The user should check the API name of the object in Object Manager or use the Describe Global operation in Data Loader to see all available objects and their labels.

The user's profile needs create access to Location. The user's profile determines what objects and fields they can access and what actions they can perform on them, such as creating, reading, updating, or deleting records. If the user's profile does not have create access to Location, then they will not be able to load records into that object using Data Loader. The user should check their profile permissions in Setup or ask their administrator to grant them create access to Location.

The other two options are incorrect because:

Data Loader should only be used with standard objects is not a reason because Data Loader can be used with both standard and custom objects, as long as they are accessible and queryable via the API.

Location has a master-detail field to Account is not a reason because having a master-detail field does not prevent an object from being available in Data Loader, as long as it meets the other requirements such as accessibility and queryability.

Q107. A user has a profile with read only permissions for the case object. How can the user be granted edit permission for cases? How can the user be granted edit permission for cases?

- * Create a permission set with edit permissions for the case object
- * Creating a sharing rule on the case object with read/write level of access
- * Create a public group with edit permissions for the case object
- * Add the user in a role hierarchy above users with edit permissions on the case object

Q108. When should an administrator apply a permission set to a user or group of users versus configuring the user's profile with the necessary access?

- * When a user is part of a team with an assigned profile that covers the majority of their needs but requires just a little less access than the rest of their team.
- * When a user is part of a team with an assigned profile that covers the majority of their needs but requires more access than the rest of their team.
- * When an organization's sharing model is too broad and they need to restrict access beyond what their sharing model and existing profiles provide.
- * When an organization has opted out of using the standard profiles and created custom profiles.

Q109. Universal Container (UC) is considering using Communities. Each partner is associated with a product and will need a separate community?

Some partners will need to access to more than one community.

What are two considerations an administrator should be aware of?

Choose 2 answers

- * The org limit of 100 communities includes active, inactive, and preview communities.
- * Communities licenses are associated with a specific community.
- * The org limit of 100 community does not include inactive or preview communities.

- * Community license choice of member-based or login-based.

Q110. When configuring a change set, which two practices should an administrator adhere to in order to ensure a successful deployment to production?

Choose 2 answers

- * Clone a change set to add forgotten dependent components to an uploaded change set.
- * Add permissions and access settings to outbound change sets in addition to the dependent component list.
- * Run deployment validations on the change set in the sandbox prior to uploading to production.
- * When deploying a new record type, ensure the new record type is the only component in the change set.

Q111. Order status field value is not populating from an external processing system during a transaction. How to troubleshoot ?

- * Server Process Down
- * Apex callout
- * Integration log
- * Debug log

Q112. AW Computing wants to embed a report chart on the Account record page that shows the value of closed sales for that account. The chart should be limited to users in the Sales Manager role on the Account record pages.

how should this be accomplished?

- * Create a new report and assign it to the component.
- * Create a new page layout for the Sales Manager role.
- * Filter component visibility for the Account ID.
- * Filter component visibility for the Sales Manager role.

Q113. When a lookup relationship is created between two objects, which three options can the administrator select to help manage situations when a lookup record is deleted?

Choose 3 answers.

- * Prompt the user to enter another record to resolve the lookup relationship.
- * Do not allow deletion of a lookup record that is part of a lookup relationship.
- * Notify the record owner.
- * Delete the related record also.
- * Clear the value of the lookup field.

Q114. What are the options in creating Price Books for Products? Choose 3

- * Standard Price
- * Prodcut Price
- * List Price
- * Sales Price
- * Discount Price

Q115. At Cloud Kicks, users are able to run reports. However, when users try to export a report, they are taken to a login screen and prompted for additional verification.

What is causing this issue?

- * Users need to update their browser to the latest version.
- * The users are logged Into an Insecure network.
- * The users' profile is missing the Export Reports permission.

* Exporting is configured to require a high assurance session.

A high assurance session is a type of session security level that requires users to verify their identity using a second factor of authentication, such as Salesforce Authenticator, a verification code, or a security key. Administrators can configure certain actions or permissions to require a high assurance session, such as exporting reports, viewing encrypted data, or accessing connected apps.

If users are able to run reports but are taken to a login screen and prompted for additional verification when they try to export a report, it could be because exporting is configured to require a high assurance session. This means that users need to use a second factor of authentication to export reports, even if they have already logged in with their username and password. Reference:

https://help.salesforce.com/s/articleView?id=sf.identity_verification.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.security_sessions.htm&type=5

Q116. AW Computing (AVVC) has customers in multiple countries. AWC would like to set up advanced currency management for its system.

Which two considerations should AWC be aware of prior to implementing this change to the existing system?

Choose 2 answers

- * When a currency is added to an organization's List of supported currencies, it cannot be deleted.
- * Opportunities will only display sales in the customer's localized currency.
- * Historical trend reports will only use the last dated exchange rate.
- * Once enabled, advanced currency management cannot be disabled.

When a currency is added to an organization's list of supported currencies, it cannot be deleted and once enabled, advanced currency management cannot be disabled are two considerations that AW Computing should be aware of prior to implementing this change to the existing system. Adding a currency to an organization's list of supported currencies is an irreversible action that allows users to enter and view amounts in that currency for standard and custom objects that have currency fields. Enabling advanced currency management is also an irreversible action that allows administrators to define dated exchange rates for opportunities and opportunity products based on close dates or product dates instead of using static conversion rates

Q117. The administrator at Cloud Kicks recently replaced several case workflow rules with a single before save flow. Since this change, some cases are routing in unexpected ways.

What could be the cause of the changes to routing?

- * The old workflow rules are still active and impacting routing.
- * The flow precedes assignment rules; workflow rules are after assignment rules.
- * Assignment rules no longer reference the correct fields.
- * Multiple automation tools have been used and the automation is executed in a different order.

Q118. In a two-step approval process where the first step is a hiring manager and second is the appropriate director, which of the following relationship types would a system administrator use to establish a relationship between the two approvers? * (1 Point)

- * Master detail relationship
- * Look up relationship
- * Hierarchical relationship
- * Sibling relationship

To be eligible for the CRT-211 certification exam, candidates must have a solid understanding of Salesforce administration concepts, including user management, data management, and security. They should also have experience in configuring and customizing Salesforce to meet various business needs. CRT-211 exam consists of 60 multiple-choice questions, and candidates are given 105 minutes to complete it. To pass the exam, candidates need to score at least 68%, and the certification is valid for two years. Overall, the CRT-211 certification is an excellent way for Salesforce professionals to demonstrate their advanced knowledge and skills in administering and configuring Salesforce.

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