Pass Your SAP C-TS460-2021 Exam with Correct 86 Questions and Answers [Q32-Q54



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QUESTION 32

Which tools are available within SAP S/4HANA to support operational reporting? Note: There are 2 correct answers to this question.

- * SAP Smart Business cockpit
- * SAP Analytics Cloud
- * SAP Lumira Designer
- * Query Browser

QUESTION 33

What characterizes the Intelligent Enterprise? Note: There are 2 correct answers to this question

- * The enterprise system enables users to work with live data and embedded analytics
- * The transactional and analytical components of the enterprise system have been separated

- * Embedded real-time monitoring delivers full visibility of all core sales processes
- * Users execute multiple reports to understand performance against their KPIs.

QUESTION 34

You want to prevent business users from changing payment terms in individual sales document items. Where do you configure this?

- * Sales document type
- * Item category
- * Copy control
- * Schedule line category

OUESTION 35

What is the purpose of the partner type in partner determination?

- * To identify whether a partner is mandatory in the business transaction
- * To represent the roles the partners play in the business transact
- * To identify the area of master data in which the partner & #8217;s details are stored
- * To assign the partner number in the customer master

QUESTION 36

Which statements apply to SAP CoPilot? Note: There are 2 correct answers to this question.

- * SAP CoPilot enables you to access and work with SAP applications using your natural language
- * SAP CoPilot can only access and work with an SAP S/4HANA system.
- * SAP CoPilot runs on a separate server and completely replaces the SAP Fiori launchpad.
- * SAP CoPilot is SAP's digital assistant and bot integration hub for the entire enterprise.

QUESTION 37

You are creating a sales order with reference to a quotation and want to be able to change the sold- to party.

Where do you maintain the setting to allow this?

- * In the business partner sales and distribution view
- * In the copy control copy requirements
- * In the definition of the sales document type for the quotation
- * In the definition of the sales document type for the order

QUESTION 38

If changes are made to the customer master data after sales document creation, which of the following will be updated automatically in the sales document?

- * Confirmed delivery date
- * Delivering plant
- * Address
- * Pricing

QUESTION 39

You want to combine items from different sales orders into one delivery document. Which fields need to have the same values in every sales order item you want to combine? Note: There are 2 correct answers to this question.

- * Transportation zone
- * Shipping point
- * Incoterms
- * Terms of payment

QUESTION 40

Which of the following are examples of outbound processes in SAP Extended Warehouse Management? Note:

There are 2 correct answers to this question.

- * Internal routing
- * Picking optimization
- * Scrapping
- * Load management

QUESTION 41

What are some of the advantages of the SAP Fiori user experience? Note: There are 2 correct answers to this question.

- * SAP Fiori apps have a different look and feel, depending on the role of the user
- * SAP Fiori apps can be arranged in groups to allow for personalization
- * SAP Fiori apps are role-based and therefore built around the user, not the function
- * SAP Fiori apps provide single, complex transactions for use by multiple job roles.

QUESTION 42

When scheduling a sales order for delivery, which lead times are obtained from the route? Note: There are 2 correct answers to this question.

- * Pick/pack time
- * Transit time
- * Transportation lead time
- * Loading time

OUESTION 43

Which of the following conditions can be manually adjusted in an order? Note: There are 2 correct answers to this question

- * Cost/Internal Price (VPRS)
- * Order Value (HMOO)
- * Minimum Price (PMIN)
- * Minimum Value Surcharge (AMIZ)

QUESTION 44

Which tools are available within SAP S/4HANA to support a user's reporting and analytics needs? Note: There are 3 correct answers to this question.

- * Analytical SAP Fiori apps
- * SAP Lumira
- * Multidimensional reports
- * Analysis Path Framework
- * SAP Analytics Cloud

QUESTION 45

When creating a returns delivery, the business wants the goods to be placed into quality inspection instead of returns stock. Which field would have to be changed to achieve this?

- * Movement type
- * MRP type
- * Requirements type
- * Item type

QUESTION 46

A customer is configuring the organizational structure in their SAP S/4HANA system. For their order- to-cash process, they would like to use sales groups for reporting purposes. To what object is a sales group assigned?

- * Sales office
- * Sales area
- * Sales organization
- * Business partner

sales employees are assigned to sales areas or authorized to maintain data for one or several sales areas. A sales area can belong to only one company code which guarantees the integration to Finance. This relationship is realized by assigning the corresponding sales organization to the relevant company code. A sales group is a subdivision of a sales office and can be used for reporting purposes1

QUESTION 47

What do you have to put in place in order to use invoice lists? Note: There are 2 correct answers to this question.

- * Assign a common payer to all customer master records to be included
- * Assign all customers to be included to the common payer master record
- * Assign an invoice list type to the billing factory calendar
- * Assign an invoice list type to the billing types to be included

QUESTION 48

When you embark on a system conversion from SAP ERP 6.0 to SAP S/4HANA, which of the following tasks must be performed? Note: There are 2 correct answers to this question.

- * Convert all business partners to customers and vendors.
- * Start using condition contract management (CCM) if customer rebates are applicable.
- * Convert all open sales orders to the new data model.
- * Decide if output management should be based on the NAST table or on BRFplus.

QUESTION 49

In a sales order, which parameter can be used for route determination?

- * The transportation group of the plant
- * The shipping conditions of the material
- * The departure zone of the shipping point
- * The loading group of the ship-to party

QUESTION 50

You want to use the AMIW condition type to enforce a minimum order value in your sales orders. How do you set up this

requirement?

- * Asa header condition
- * Asa group condition
- * With a graduated-to interval scale
- * With a calculation formula

QUESTION 51

You want the system to copy the entire source document to the target document and issue a message when someone tries to change the order quantity or delete an item. You can achieve this by selecting the Complete Reference indicator. Where do you do this?

- * In the header-level copy control
- * In the source item category
- * In the item-level copy control
- * In the source document type

QUESTION 52

What are some of the characteristics of text determination? Note: There are 2 correct answers to this question.

- * Customer text types are determined by the access sequence in the text determination procedure.
- * The text type in the text determination procedure can be set to appear in a pop-up window during copying
- * Each step in the access sequence has a text type as its source.
- * Pricing condition record texts can be used as a standard text source

QUESTION 53

Which of the following options are available when using the SAP Fiori app Manage Sales Item Proposals?

Note: There are 3 correct answers to this question

- * Display a list of assigned customers for each sales item proposal.
- * Store frequently ordered quantities for products
- * Store the customer's own product code for a material.
- * Store frequently ordered products for a customer.
- * Override the customer's standard delivery priority.

QUESTION 54

What are some characteristics of a tile group as used in SAP Fiori launchpad? Note: There are 2 correct answers to this question.

- * It can contain both tiles and links.
- * It can contain tiles belonging to different catalogs.
- * It can contain multiple catalogs.
- * It can make use of catalogs belonging to different roles.

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