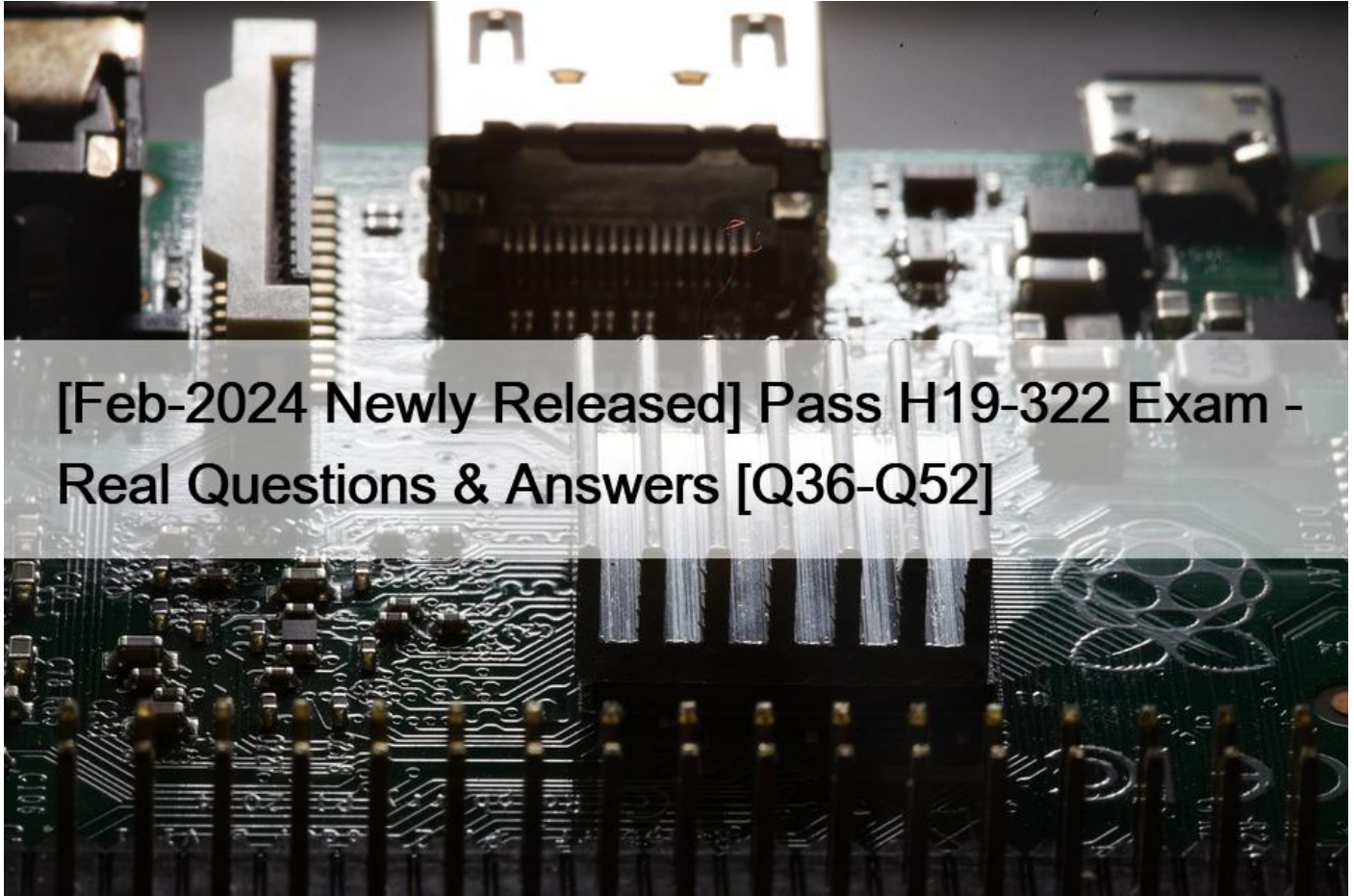


[Feb-2024 Newly Released Pass H19-322 Exam - Real Questions & Answers [Q36-Q52]



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Pass H19-322 Review Guide, Reliable H19-322 Test Engine

Huawei H19-322: HCSA-Presales-Enterprise Services V1.0 exam is designed to validate the skills and knowledge of the candidates who aspire to work as Presales Engineer in the enterprise services domain. HCSA-Presales-Enterprise Services V1.0 certification is intended to test the candidate's ability to understand customer requirements, design solutions, and provide technical support to customers. H19-322 exam is globally recognized and is a great way to demonstrate one's expertise in the field.

NO.36 Which of the following is not in the stock market?

- * Maintenance after the end of the warranty period
- * Equipment is purchased at the time of purchase and extended warranty service ()
- * guarantees the sale after the expiration
- * to increase service content and improve SLA during the service period

NO.37 FusionStorage will use the ii{disk platter on the server to use it. The use of x86 hardware instead of SAN.

- * True
- * False

NO.38 The following services that are not part of the SmartNOS service product are

- * network optimization
- * Chemical
- * yS Zhizhi
- * spare parts missing |)

NO.39 Which of the following is not in the content of the SDH network assessment?

- * Circuit capability assessment
- * zquipment protection statistics
- * flatness assessment ()
- * from dare ii assessment

NO.40 The value of GSM-R evaluation & optimization services: (multiple choices)

- * Rapidly improve network performance (correct counseling)
- * is difficult to ask g points to pray for positioning ()
- * Key area optimization |)
- * knows that “Technology transmits f positive W answer”
- * saves maintenance costs

NO.41 What is the service component that is not included in the IP network planning and design service?

- * Target network planning and design
- * transfer set % furnace
- * customer 1 ask for a prayer
- * implementation design ()

NO.42 In the UniSTARSCO!S device, which of the following types of service reports are included in the “Basic Service”?

- * upgrade service
- * ICT Infrastructure Integration Service
- * training and U-certification service {ISS file>

NO.43 The emergency integration cycle is shortened by 20% and the TCO is reduced by 10%.

- * True (correct V
- * False

NO.44 The IP planning and design service is more integrated with the planning of the S-Pen, and the front-end design is the work center.

- * True
- * False

NO.45 Huawei Education Center L1 procurement platform advantages (multiple choice)

- * Strict production station ()
- * Quality service provider ()
- * Local procurement platform for the language ()
- * self-researched and set up the correct operation of the case

NO.46 The total integration mode can be completed by one bidding

- * True
- * False

NO.47 FusionSphere. FusionCloud integrated delivery service, including solution design, software implementation and implementation.

- * True
- * False

NO.48 Which of the following tools is used for IP network assessment and optimization services for information collection and evaluation?

- * GNEEC
- * eNSP
- * WLAN Planner
- * Aetbudder

NO.49 The following must be scared to sell WLAN planning and design services? (multiple choices)

- * AP number 30 (T (
- * high-density field > hall, exhibition, etc.) (
- * track vehicle communication project | JE confirmed the case)
- * wireless city, safe city |)

NO.50 Bitter case: B

145 Huawei's original Hi-Care service includes several environmental protection packages?

- * . Sea
- * (correct file >
- * 10 QQ 692282

NO.51 rIT () Yu can tomb products fei self-developed products (multiple choice)

- * NEtECo monitoring system iron | correct file)
- * ups (correct file >
- * line space (positive M file)
- * water unit

NO.52 Which of the following drought customers may want to purchase the teaching materials and transfer the labor (> (multiple choice)

- * Let the performance@@ Bottle strong (
- * equipment over-protected, ready for aging <)
- * storage imaginary whole thirst <)
- * expands the lookout space and benefits the old storage | correct file >

The H19-322 certification exam is a globally recognized certification offered by Huawei, one of the world's leading providers of information and communication technology (ICT) solutions. H19-322 exam is designed to assess the candidate's knowledge and skills in the area of enterprise services presales, including data center solutions, cloud computing, security, and network management.

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