

## Pass Cisco 700-150 Exam Quickly With ValidBraindumps [Q26-Q50]



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### QUESTION 26

Which product was first provided commercially by Cisco?

- \* Fiber-optic networking
- \* Multiprotocol routers
- \* Wireless networking
- \* Remote access devices

Cisco thus became the first company to provide a commercial multi-protocol router when it shipped its first product in 1986, a router for the TCP/IP (Transmission Control Protocol/Internet Protocol) protocol suite.

### QUESTION 27

What tool helps the Cisco Business Architect to gain and leverage their knowledge of the customer's business?

- \* Customer Requirement Map
- \* Business Model Canvas

- \* Solution Architecture Design Map
- \* Collaborative Business Model

### QUESTION 28

Cisco TrustSec technology uses software-defined segmentation to simplify the provisioning of network access, accelerate security operations, and consistently enforce policy anywhere in the network. Which of the following is not a feature and benefit?

- \* Apply policies across the network
- \* Increased risks
- \* Lower operational expenses
- \* Streamline compliance

<https://www.cisco.com/c/en/us/solutions/collateral/enterprise-networks/trustsec/solution-overview-c22-737173.h>

### QUESTION 29

Which group makes up Cisco's collaboration portfolio?

- \* customer care, conferencing, team innovation, and telepresence
- \* unified communications, customer care, conferencing, and collaboration endpoints
- \* unified communications, customer care, team innovation, and conferencing
- \* unified communications, customer care, team innovation, and collaboration endpoints

Explanation

<https://www.cisco.com/c/en/us/solutions/collaboration/index.html#~stickynav=2>

### QUESTION 30

Cisco's goal is to share methodology, tools and prescriptive guidance to help their partners build their own customer success practice. What are some of the partner resources?

- \* Launch hub, services hub, Cisco ready, marketing velocity
- \* Launch hub, services hub and marketing velocity
- \* Cisco ready, launch hub and services hub
- \* Launch hub and services hub

<https://blogs.cisco.com/partner/more-profit-less-time-better-results>

### QUESTION 31

Which program requires partners to offer at least two cloud or managed services based on Cisco technology?

- \* Cisco Solution Partner Program
- \* Cisco CMSP Advanced
- \* Cisco Specializations
- \* Cisco CMSP Express

### QUESTION 32

What is the Cisco Telepresence 1X5200?

- \* a flexible videoconferencing solution designed for small huddle spaces
- \* an advanced all-in-one desktop collaboration solution featuring high-definition video
- \* an intelligent dual-camera speaker tracking solution with two LED screens
- \* a state-of-the-art triple screen solution featuring a dual row of seats for up to 18 people

### QUESTION 33

What is one way that Cisco ONE provides business value to customers?

- \* It increases the value of software by making the software portable across hardware.
- \* It provides better solution suites by focusing exclusively on WAN.
- \* It allows each department to manage IT separately by creating multiple portals for license management.
- \* It allows IT to consume software only as CAPEX.

### QUESTION 34

Which of the following could be considered a business outcome?

- \* Respect employees, customers, and suppliers
- \* To nourish people and the planet
- \* Implement a direct-to-customer experience by the end of FY 2021
- \* Customer experience/innovation/fulfillment

### QUESTION 35

Cisco Identity Services Engine (ISE) is a network administration product that enables the creation and enforcement of security and access policies for endpoint devices connected to a company's routers and switches. Which of the following is not a benefit?

- \* Control all access from one place
- \* Destroy malware
- \* See and share rich user and device details
- \* Stop and contain threats

### QUESTION 36

Which of the following could be considered a business outcome?

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### QUESTION 37

Which is a unique capability of Meraki MX?

- \* API-based management
- \* Java-API console management
- \* single pane of glass management for full stack branch infrastructure
- \* carrier grade security for data centers

### QUESTION 38

Cisco TrustSec software-defined segmentation is simpler to enable than VLAN-based segmentation. Which of the following is not a feature of TrustSec?

- \* Diversified compliance
- \* Apply policies across the network
- \* Lower operational expenses
- \* Reduce risks

### QUESTION 39

Which phrase describes the benefits of the Cisco UCS product range?

- \* communication on an all-in-one platform designed to fit the way customers work
- \* cloud-based service allowing customers to set up and configure an entire virtual data center in minutes
- \* cloud-based security solution allowing customers to be protected on any device at any location
- \* increased productivity, reduced total cost of ownership, and scalability to the data center

### QUESTION 40

Cisco has long been the world's dominant supplier of computer networking products, systems and services. Which of the following is not included in Cisco's current product lines?

- \* LAN
- \* Routers
- \* Application Delivery Controllers
- \* Switches
- \* WAN

[https://en.wikipedia.org/wiki/Application\\_delivery\\_controller](https://en.wikipedia.org/wiki/Application_delivery_controller)

### QUESTION 41

Which Cisco cloud-managed solution allows customers to unify management in a secure, browser-based dashboard?

- \* Cisco Hyperflex
- \* Cisco UCS
- \* Cisco Meraki
- \* Cisco Intersight

### QUESTION 42

Cisco aims to reduce their environmental impact as part of their green vision. Which of the following is not one of the ways?

- \* Implemented over 100 energy efficiency and renewable energy projects in FY16
- \* Improving product power consumption from plug to port
- \* Used electricity generated from renewable sources for 77% of electricity demand in FY16
- \* Reduce greenhouse gas emissions by 80% by FY17

### QUESTION 43

What approach does Cisco take to provide pervasive and comprehensive security for our customers?

- \* Cisco ONE Security Model
- \* Threat-Centric Security Model
- \* Insight-Led Security Analytics
- \* Digital Forensic Model

### QUESTION 44

What is Cisco's approach to business outcome sales?

- \* Cisco's approach focuses on enabling its sales team with the necessary tools and products to increase its market share
- \* Cisco's approach focuses on differentiating itself as a market leader in security solutions from a profit-centric perspective.
- \* Cisco's approach focuses on increasing revenue and reducing costs from a customer-centric perspective.

\* Cisco's approach focuses on developing a business-focused view of the customer enterprise looking at needs and business outcomes from a customer-centric perspective.

#### QUESTION 45

Which hybrid and public cloud solution services help customers design, plan, accelerate, and de-risk multi-cloud migration?

- \* Cloud Advisory
- \* Cloud Consume
- \* Cloud Connect
- \* Cloud Protect

#### QUESTION 46

Cisco collaboration edge architecture helps improve the end user experience while offering security, ease of deployment and open-standards interoperability.

Which of the following is not a gateway product?

- \* Cisco Expressway series
- \* Cisco Unified Border Element
- \* Cisco Unified Communication Manager
- \* Cisco TDM Gateways

Gateways enable Cisco Unified Communications Manager to communicate with non-IP telecommunications devices and with Internet Service Providers over SIP. In addition, when gateways are properly configured, many can take over for a Cisco Unified Communications Manager when it is unreachable.

Q6: What is the licensing requirements of the CUBE?

A: If you have any existing Cisco Gateway then you can download the Cisco IOS supported version for running CUBE on your Gateway.

#### QUESTION 47

The Cisco Email Security Appliance is an email security gateway product. Which is not an email-borne threat?

- \* Spam
- \* Phishing attempts
- \* Malware
- \* Junk E-mail

#### QUESTION 48

What is one benefit of the Cisco SD-WAN solution?

- \* providing guest networks for customers, system integrators, and vendors
- \* continuous monitoring of the entire network environment in order to detect abnormal wireless activity
- \* establishing transport-independent WAN for lower cost and higher diversity
- \* supporting agile software development and deployment processes through a single point of management

#### QUESTION 49

Cisco aims to transform IT operations with complete hyperconvergence. Which of the following is not a benefit?

- \* Data acquisition

- \* Always on-storage efficiency
- \* Predictable performance
- \* Independent scaling

### QUESTION 50

What are the top three protecting capabilities of Cisco Data Center?

- \* enforce, segment, and access
- \* segment, enforce, and detect
- \* detect, authenticate, and replicate
- \* detect, replicate, and access

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